

Washington State's Housing Market

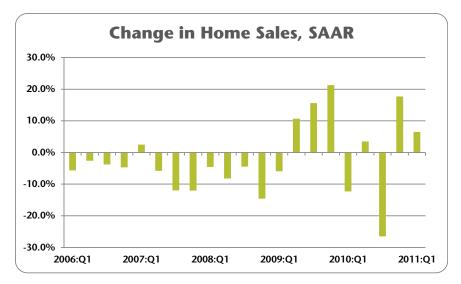
1st Quarter 2011

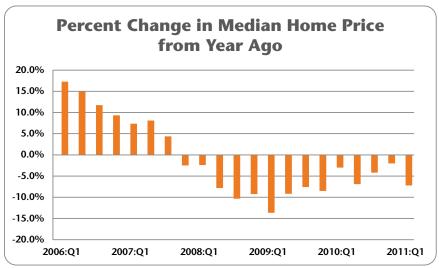
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Washington Market Highlights: First Quarter 2011

- Existing home sales in Washington increased during the first quarter by 6.5 percent to a seasonally adjusted annual rate of 88,490 units. The sales rate was 4.6 percent lower than early 2010 when the tax credits were still available.
- Building permit activity declined 23.2 percent from the first three months of 2010. Single family permits dropped 11.4 percent while multifamily permits slid nearly 60 percent. A total of 3,033 new permits were issued by the jurisdictions reporting to the Census Bureau.
- The median price home sold in Washington during the first quarter was \$228,200, 7.2 percent below a year earlier. Prices have now declined year-year for 14 consecutive quarters.
- Housing affordability for both all buyers and first-time buyers reached record levels as continued very low (but somewhat higher) mortgage interest rates combined with lower prices and virtually unchanged incomes. Many buyers are still waiting for prices to stabilize.
- Multiple listing services indicated a total of 43,260 homes were on the market at the end of the

quarter, enough to sustain sales at current rates for 8.1 months. This statistics suggests inventories are returning to normal, but the so-called shadow inventory of distressed and foreclosure homes remain a serious risk.







Washington State's Housing Market is a quarterly report to the Washington Real Estate Commission and the Washington State Department of Licensing.

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Survey Description

Publication: *Washington State's Housing Market* is a publication of the Washington Center for Real Estate Research (WCRER) at Washington State University.

Coverage: At least quarterly, the WCRER receives data on single-family home sales from each multiple listing service located in, or providing market coverage to, Washington communities. In 2008, data on nearly 62,000 home transactions were received and processed.

Sales Volume: Estimated total sales value of single-family homes in each county is compiled using a scale factor to transform the MLS sales to market totals. This scaling is required since a significant number of transactions are always completed as "for sale by owner" or are assisted by real estate licensees who do not participate in a MLS. Scale factors were developed by analyzing the relationship between MLS sales and measures of total single-family sales derived from the 2000 Census of Housing.

Data in this report represents closed sales transactions.

Sales Price: Median sales prices represent that price at which half the sales in a county (or the state) took place at higher prices, and half at lower prices. Since WCRER does not receive sales data on individual transactions (only aggregated statistics), the median is determined by the proportion of sales in a given range of prices required to reach the midway point in the distribution. While average prices are not reported, they tend to be 15-20 percent above the median.

Movements in sales prices should not be interpreted as appreciation rates. Prices are influenced by changes in cost and changes in the characteristics of homes actually sold. The table on prices by number of bedrooms provides a better measure of appreciation of types of homes than the overall median, but it is still subject to composition issues (such as square footage of home, quality of finishes and size of lot, among others).

There is a degree of seasonal variation in reported selling prices. Prices tend to hit a seasonal peak in summer, then decline through the winter before turning upward again, but home sales prices are not seasonally adjusted. Users are encouraged to limit price comparisons to the same time period in previous years.

Seasonal Adjustment: Volume statistics are seasonally adjusted using the X-11 method of seasonal adjustment originally developed at the US Bureau of the Census and used for adjustment of most economic statistics by government agencies. The procedure includes adjusting for trading day variation—the number of Mondays, Tuesdays, etc., in a particular month or quarter. This type of variation in the data was found to be significant.

Sales in each county are first seasonally adjusted, then aggregated to yield the statewide statistics.

Seasonal indices are based on quarterly single-family home sales activity dating from first quarter 1994. New seasonal adjustment factors are constructed at the conclusion of each year. Data for the three preceding years are revised using these new seasonal factors.

Seasonally-adjusted annual rate values are based on single quarter sales and indicate the number of sales which would take place in a year if the relative sales pace were to continue. They are not a forecast of annual activity and do not include the sales observations of previous quarters.

Metropolitan/Micropolitan Areas: This report uses the definitions of metropolitan and micropolitan areas by the Federal Office of Management and Budget. Briefly, metropolitan areas are larger communities with at least 50,000 people in the urban core. Micropolitan areas are smaller cities, with 10,000-50,000 people in the urban core. Currently Washington has 17 metropolitan counties in 13 metropolitan areas (or divisions) and nine micropolitan areas.

Month's Supply: Estimates of month's supply of homes on the market compare the number of total MLS listings at the end of the quarter to the seasonally-adjusted annual rate sales for that county [(Listings/SAAR) x 12 = month's supply]. It is interpreted as how long the current inventory available for sale would be able to meet current demand if no additional homes were listed for sale.

Housing Affordability: Two measures of housing affordability are presented. Each should be interpreted as the degree to which a median income family (or typical first-time buyer household) could afford to purchase the assumed home. The following table lays out the assumptions. In all cases it is assumed the lender would be willing to fund the loan so long as the principal and interest payments do not exceed 25 percent of gross income. Index values above 100 indicate housing is affordable to the specified income group.

	All Buyers	First Time				
Home Price	Median	85% Median				
Downpayment	20%	10%				
Mortgage Term	30 years	30 years				
Income	Median Family*	70% Median Household*				
Mortgage Insurance	No Yes (add 0.25% to mortgage rate)					
Mortgage Rate	FHFA estimate of effective rate loans closed, existing homes					

^{*} Family income is two or more individuals related by blood, marriage, or adoption. Household income includes single persons living alone.

First Quarter 2011 Issued May 2011

First Quarter 2011

A New Year dawned with the US economy in "recovery," but job growth was sluggish and unemployment rates were persistently high. Foreclosures appear to be stabilizing, but progress through the pipeline is agonizingly slow, even in non-judicial foreclosure states like Washington. Affordability achieves new record highs, yet consumers largely remain on the sidelines. Building permits are finally beginning to increase a little, but the progress is generally limited to apartments. Media reports focus on a new housing paradigm favoring rental over homeownership, yet Washington homeownership rates actually increased. Making sense of all the numbers is a real challenge.

Home Resales

During the first quarter of 2011, existing homes in Washington sold at a seasonally adjusted annual rate of 88,490 units. This represented the second consecutive increase in sales activity since the end of the tax credit program, but the 6.5 percent quarter-to-quarter gain must be tempered by the knowledge that statewide sales activity was still 4.6 percent below the rate seen in early 2010 when the tax credit was still in place. It will be late 2011 before the analysis will not be colored by the Federal program to encourage housing market activity.

Existing Home Sales

170,000
150,000
110,000
70,000
50,000
50,000

It comes as no surprise that there were significant variations around the state, with some communities outperforming the state, while others lagged. In terms of large percentage improvements, some small, rural counties seemed to boom, but it must be remembered that these communities always have little activity, especially in the winter months, meaning percentage

changes, while accurate, are misleading. Sales in Klickitat County increased 200 percent from the closing months of last year, and 118.2 percent from a year earlier to lead both lists. It is unclear, however, if the seasonally adjusted annual sales rate of 480 units can be sustained. Other counties with impressive quarter-to-quarter gains were Wahkiakum (120.0 percent), Skamania (87.5 percent) and Adams (60.0 percent).

Overall, the home sales rate increased compared to the fourth quarter in 27 of Washington's 39 counties. Meanwhile, the sales rate declined from the opening months of 2010 in 25 counties. Since the vast majority of home sales take place in urban areas (including both metropolitan and micropolitan communities), an analysis of those markets is appropriate. The 17 counties which are part of metropolitan areas as defined by the US Office of Management and Budget accounted from 84.2 percent of the home sales during the first quarter, led by a 24,180 annual rate in King County. Skamania County (a small component of the Portland-Vancouver-Beaverton, OR-WA metropolitan area) had the greatest percentage increase in sales compared to the closing quarter of 2010 (87.5 percent), followed by a 25.5 percent increase in Chelan County (Wenatchee). The weakest quarter-to-quarter metropolitan market was

Asotin County (Lewiston, ID-WA) with an 18.2 percent decline, followed by a 9.3 percent slip in Douglas County (Wenatchee).

Among the micropolitan areas the biggest quarterly increase was 17.4 percent in Grays Harbor County (Aberdeen), while the greatest decline was 19.0 percent in Kittitas County (Ellensburg). Collectively the nine micropolitan counties accounted for 10,530 home sales rate, 11.9 percent of the statewide total. The annual sales rate in the remaining 13 counties was 3,490

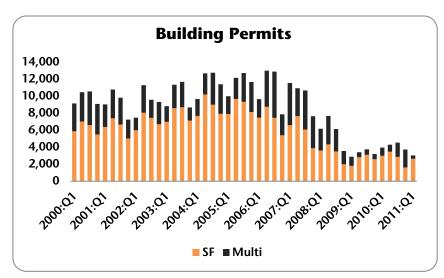
homes, 3.9 percent of the quarterly total.

Housing Construction

Building permits for a total of 3,033 housing units were issued during the first quarter of 2011 in the 33 counties where some or all of the permit issuing jurisdictions

provide monthly data to the Census Bureau. This represents a decline in permit activity of 23.2 percent compared to the already low construction rate in the early months of 2010. At least some of the decline must be attributed to the absence of the tax credits, while some is due to poor weather.

Much has been made in recent weeks that any strength in housing is focused on the multifamily rental sector. Surprisingly, the building permit data does not reflect that apparent strength. While total permits declined by 23.2 percent compared to a year ago, single-family construction only declined by 11.4 percent. This means that building permits for units with two or more



units declined by 59.5 percent. In fairness, some of the multifamily construction starts are using permits which were issued prior to the downturn and had not expired.

Total value of residential building permits issued during the first quarter was \$682.9 million, 8.7 percent below a year ago, while the single-family permit value declined 3.4 percent to \$644.3 million. Since the single-family dollar value declined less than the units, the average value of the proposed homes is actually increasing a bit, despite expectations of more frugal housing choices.

The greatest increase in the total number of building permits issued in percentage terms was 57.1 percent in Yakima County. Since there were no multifamily permits issued there during the first quarter of either year, the single-family change was identical. At the other extreme, the new construction market disappeared in tiny Columbia County, which had had a single building permit issued last year. Among the metropolitan counties the greatest decline in construction activity was 48.9 percent in King County. The decline was almost exclusively in proposed

multifamily construction since single-family permits were down only 1.9 percent.

Roughly 60 percent of total building permit value came from the four-county Seattle metropolitan region. Changes to total permit value ranged from a decline of 100 percent in Columbia County to an increase of 113.7 percent in Mason County.

Annual building permit data was recently released by the Census Bureau for 2010. This data is far more complete than the monthly data which is aggregated into the quarterly value discussed in preceding paragraphs. The difference is many generally smaller communities which report their construction data to the

Bureau just once a year. During 2010 a total of 20,691 housing units were authorized throughout the state, and increase of 21.6 percent from the low of 17,011 in 2009. Total permits increased by 129.3 percent in Benton County, reaching 1,259. This represents greater construction activity in the Kennewick area than during the boom. Pacific County had the largest percentage increase of 150.0 percent, and King county construction increased by 89.0 percent. Despite the increase in King County, the number of housing units authorized remained 61.4 percent below peak construction recorded in 2007.

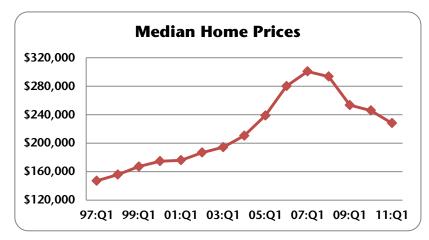
Annual single-family construction increased less than total building permits, jumping 13.2 percent to 14,702 homes. Pacific County led the way with a 160.4 percent surge, followed by Benton County which increased 73.5 percent. Meanwhile, single-family construction slipped 42.1 percent in Adams County and 29.7 percent in Pend Oreille County. A total of 19 counties saw less single-family construction in 2010 than in 2009.

This issue of *Washington State's Housing Market* includes annual data on the value authorized by building permits. During 2010, the total value of residential building permits was \$38.9 billion, an increase of 22.1 percent from 2009. Construction of both single-family and multifamily projects increased, while 2-4 unit construction declined. While multifamily activity jumped 81.6 percent, it still represented only 12.8 percent of total residential permit value.

The value of residential construction authorized ranged from a low of \$2.2 million in Garfield County to \$10.3 billion in King County. The five-county greater Seattle region accounted for \$22.4 billion of authorized construction—57.5 percent of the statewide total.

Home Prices

Talk of a double-dip in housing accelerated during the first quarter as home prices, which had appeared to



stabilize during the period of tax credit impacts, resumed their downward trend. The 7.2 percent reduction in the statewide median price dropped the typical home sales price in the state to \$228,200. This marked the 14th consecutive quarter where the median price was lower than a year earlier, and brought the median to its lowest level since the second quarter of 2004. It must be emphasized, however, that the median only represents that price at which half the homes sold for more and half sold for less. Changes in medians do not represent changes in the prices of individual homes. For that a much more complicated repeat sales measure

is needed in an attempt to monitor how the price of a same home sold at different points in time changed. The widely disseminate data from the Federal Housing Finance Agency (FHFA) and S&P-Case Shiller track appreciation or devaluation better, but do not provide as useful a measure of how much consumers are willing to pay for a "typical" home. Another advantage of a median is that it is available much sooner than other price comparison measures.

Median prices ranged from a high of \$442,500 in San Juan County to a low of \$119,500 in rural Pacific County. Among the metropolitan population centers, the range was from \$345,000 in King County to \$128,900 in Asotin County (Lewiston, ID-WA). The micropolitan areas exhibited variations from a low median of \$121,500 in Grays Harbor County (Aberdeen) to a high of \$239,800 in Island County (Oak Harbor).

Price changes also varied widely. Median prices were lower than a year ago in 29 of Washington's 39

counties. The greatest price slide in the last year was 17.6 percent in Whitman County (Pullman), followed closely by a 17.2 percent slip in Clallam County (Port

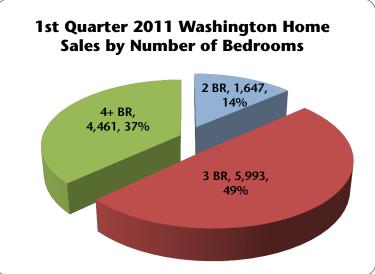
Angeles). On the positive side, the biggest jump was 87.5 percent in Lincoln County, due to a very small sample, followed by an 18.8 percent increase in always volatile (and expensive) San Juan County. Again a small sample is the primary explanatory factor.

Among the metropolitan counties the range of price changes was an increase of 1.6 percent in Whatcom County (Bellingham) to a decline of 12.2 percent in Snohomish County (Everett). Kitsap County reported no change in median price compared to a year ago. For the micropolitan areas the strongest

price performance was a tiny increase in median price of 0.3 percent in Grant County (Moses Lake), while the biggest decline was the previously noted 17.6 percent in Whitman County.

Prices by Bedroom

While median prices are more reflective of the typical home available in the market, they are often influenced by changes in the composition of homes sold. A reflection of what is happening in the market is illustrated by looking at price behavior by types of homes, here represented by the number of bedrooms,



the most consistently reported physical characteristic. Accordingly, WCRER includes data on the median price home by number of bedrooms in an attempt to standardize quality somewhat.

The median price 2-bedroom home sold statewide during the first quarter was \$150,700, 11.2 percent lower

than a year ago. Moving to the more typical 3-bedroom homes, the median declined 10.0 percent between the first quarter of 2010 and 2011, to \$204,000. Among the homes with four or more bedrooms the median was \$290,600, a decline of 7.8 percent over the last year. Each of these declines is greater than observed three months ago.

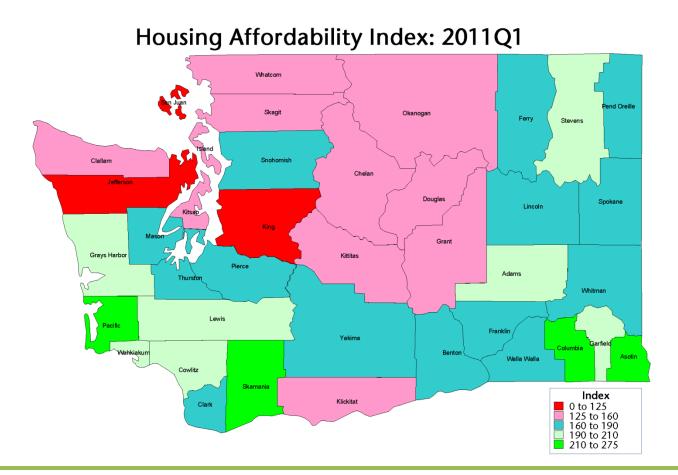
It should be pointed out that quarterly changes in the location of home sales will have an impact on these statistics. Sizes of homes vary from community to community, and as already discussed, some counties saw stronger overall markets during the first quarter than others,

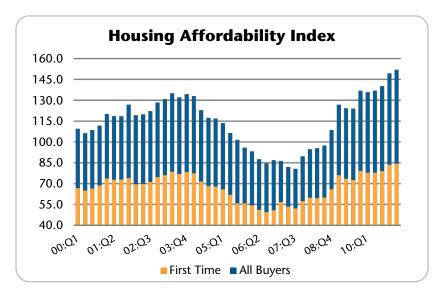
While small samples often cause county-level detail on prices by number of bedrooms to exhibit unusual patterns, larger communities generally have enough sales activity to offset the problems. Accordingly, only counties in metropolitan areas will be discussed further. The median price of a 2-bedroom home in Skagit County declined by 37.2 percent between the opening quarter of 2010 and 2011. Meanwhile in Benton/Franklin counties smaller home prices increased by 15.7 percent. In the 3-bedroom category Yakima County showed a 2.1 percent increase while Snohomish County sustained an 11.2 percent slide. Moving to the homes with the most bedrooms, the median price

declined by 19.2 percent in Cowlitz County (Longview) while it increased by 9.9 percent in Asotin County. Regardless of number of bedrooms, the most expensive urban homes were found in King County. The range of urban median prices for 2-bedroom homes was from \$66,600 in Cowlitz County to \$284,300 in King County; for 3-bedroom homes the range was from \$128,000 in Asotin County to \$300,000 in King County; and for homes with four or more bedrooms the range was from a median of \$198,900 in Yakima County to \$420,000 in King County.

Housing Affordability

Some of the improvement in home sales during the first quarter may be attributed to consumers who realized that they missed the lowest mortgage interest rates of this cycle, but that because of continued price declines affordability was at record highs. Affordability analyses combines home prices, mortgage rates and family/ household income, along with assumptions about downpayments. While job uncertainty is keeping some buyers out of the market, and some buyers are unwilling to purchase homes until they feel price declines have ended, others recognize that the monthly payment is the real "bottom line" and are willing to take advantage of the current affordability opportunities.





WCRER computes two measures of affordability. The all-buyer index measures the degree to which a median income family (two or more individuals related by blood, marriage or adoption) can afford mortgage payments on a median price home, assuming a 20 percent downpayment and a 30-year mortgage at prevailing mortgage interest rates. The calculation assumes the family can spend 25 percent of their gross income on principal and interest payments. While this may seem restrictive, it does not include property taxes or homeowner's insurance, which are part of conforming loan analyses. This is the same analysis approach which has been used by the National Association of Realtors® since 1982. These assumptions are generally consistent with underwriting criteria prevailing in the current marketplace, especially now that lenders are requiring larger downpayments than have prevailed for a decade or more.

The second measure is the first-time buyer index, which is computed in the same general way, but assumes a less expensive home (85 percent of median), a lower downpayment (10 percent), lower income (70 percent of median **household** income, including single persons) and a requirement that mortgage insurance be included. Many buyers are opting for lower downpayment FHA mortgages and USDA no money down mortgages, but these general assumptions are still appropriate for many, if not most, households looking to purchase their first home.

In the first quarter the statewide all-buyer index was a record-high 152.0, meaning the median income family in Washington had 52.0 percent *more* income than the minimum required to afford the median price home—an improvement from the 149.4 recorded only three

months ago, despite a 28 basis point increase in the prevailing mortgage interest rate.

The all-buyer affordability measures in the first quarter ranged from a high of 233.9 in Skamania County to a low of 75.6 in San Juan County, the only county where the statistic indicated a median income family could not afford the median price home. In fact, in eight counties the median family income would be capable of purchasing a home priced at double the local median. Among the metropolitan counties the range was from a low of 124.1 in King County to the high in Skamania County (Asotin County was second with an index of 210.0). For the micropolitan areas the greatest

affordability was 206.7 in Grays Harbor County and the least was 145.8 in Kittitas County.

The continued decline in median prices also helped push the affordability index for first-time buyers to record levels. The housing affordability index for first-time buyers statewide in the first quarter was 84.4, up from 83.6 in the fourth quarter of last year. Since an index value of 80 is generally considered to offer meaningful choice and access to ownership housing for first-time buyers, this represents an excellent opportunity for well-qualified first-time buyers to enter the ranks of homeowners.

The first-time buyer affordability index exceeded that 80-point mark in 100 in 30 counties during the first quarter, indication that reasonable opportunities for first-time buyers are widespread. Unfortunately, there are still areas where it is very difficult for renters to achieve homeownership. The index recorded a measure below 70 in eight counties, indicating that a home ownership is still a stretch for many households. Of those eight counties, three were in metropolitan areas (Douglas, King and Whatcom counties), two were micropolitan areas (Kittitas and Whitman counties with their heavily student populations), and three were rural markets. Since the overall housing market depends of first-time buyers to enter the market thus allowing existing owners to afford to move to another location, considerable concern remains that affordability challenges continue to hold back the market, and those challenges will persist as mortgage interest rates begin their inevitable climb back to normal levels.

Availability of Affordable Housing

Rather than rely on a single measure of housing affordability, it is helpful to examine home affordability for several income levels and compare this with the available housing inventory. Moreover, higher-income households typically make larger downpayments (perhaps assisted from equity acquired from sale of an existing home), while lower income households (including our hypothetical first-time buyer) may only be able to make a minimal downpayment. The four income/ asset groups considered are:

- \$30,000 income, 5% downpayment
- \$60,000 income, 10% downpayment
- \$90,000 income, 20% downpayment
- \$150,000 income, 35% downpayment.

In each case it is assumed that the household is willing to spend 25 percent of gross income on principal and interest payments and overall debt levels are average. It is also assumed that these buyers could find

mortgages at an interest rate of 5.00 percent (which is near the prevailing rate during the quarter). Based upon these income, downpayment, and debt-service assumptions we can estimate the purchase price of an affordable home for these income groups. The table below shows the maximum affordable home for each of these income groups based upon the financial assumptions just described.

The table clearly illustrates how income growth, coupled with ownership of homes with generally increasing values, can move a household up the ladder of homeownership (providing they retain the equity in their existing home and avoid home equity loans or second mortgages). When reviewing these calculations the reader should recall that the median family income in the state during the first quarter was \$70,675, although the county-level medians ranged from a low of \$46,850 in Okanogan County to a high of \$87,225 in King County. Similarly, household incomes, which tend to be lower by definition, had a statewide value of \$55,145, with county-level incomes ranging from \$34,245 in Pacific County to a high of \$66,346 in King County. These median income values suggest that the first two income/asset categories are more relevant for most state residents.

This assessment has described the maximum affordable home price for these income/asset groups, but the question remains as to how much opportunity there

is to buy a home within the affordable price range. The final column in the table indicates the proportion of homes currently on the market priced below the affordability threshold. The affordable share of homes on the market increases for each income/asset group, as expected.

Remember, these are estimates since these MLS systems typically handle around 80 percent of the market but do not cover all areas of the state. Also, recall that these are offered prices and actual sales may occur below (or above) these prices, depending upon local market conditions and the motivations of buyers and sellers. Additionally, there may be additional affordable homes available through foreclosure options, but buyers must be wary of potential defects in those units. In spite of limitations, the percentage of listings at or below each threshold price indicates the degree of home choice available to each income group. Because mortgage rates have increased since last quarter, the affordable choices

Affordable Home Purchase Prices for Selected Income/Asset Groups											
Income	P&I Expense (25% of Income)	Mortgage Amount	Downpayment	Maximum Home Purchase Price	Approx. Percent of Home Market						
\$30,000	\$625	\$116,426	\$6,128	\$122,554	10.1%						
\$60,000	\$1,250	\$232,852	\$25,872	\$258,724	51.9%						
\$90,000	\$1,875	\$349,278	\$87,320	\$436,598	80.0%						
\$150,000	\$3,125	\$582,130	\$313,455	\$895,585	95.4%						

have declined a bit for all income levels.

The statewide data shows only 3.3 percent of homes statewide were priced under \$80,000. No more than 1.5 percent of homes on the market are priced less than \$80,000 in eight Washington. These statistics emphasize that in many parts of the state modest income households, especially those looking for their first home, still face limited access to the ownership housing market.

Including homes priced at or below \$160,000 raises the affordable percentage statewide to 20.7 percent. Among the metropolitan counties the proportion of homes priced less than \$160,000 ranged from a low of 7.5 percent in King County to a high of 46.2 percent in Cowlitz County. It is also noteworthy that only 0.8 percent of the homes available for sale in San Juan County are offered at prices no higher than \$160,000.

Available Inventory

Economics analyzes demand and supply looking for equilibrium or balance. Existing home sales, discussed earlier, is the measure of demand. Inventory available

for sale represents the supply side of the equation. During the period of rapid home sales and escalating prices there was excess demand and very limited supply. During 2008 while sales plummeted, inventories available for sale surged. More recently, the market has moved toward



balance, but slowing home sales has led to increases in the number of homes lingering on the market. This raises questions about whether sufficient balance between supply and demand can be attained to help stabilize home prices.

Listings available for sale throughout Washington, at the end of the March 2011, stood 10.7 percent below the listing inventory a year earlier. There were 43,260 homes on the various Multiple Listing Services, the lowest March inventory since 2007 (but still 18,566 more than in 2005). It must be emphasized that these counts do not include any homes being offered for sale directly by the owners, without the assistance of real estate licensees, or those marketed by real estate licensees who are not members of a multiple listing service, and may not include homes marketed by financial institutions after foreclosure. This so-called shadow inventory remains one of the real mysteries of the current housing market. In late 2010 the National Association of Realtors® estimated that Washington had a shadow inventory of 24.0 months. Standard & Poor's estimated the Seattle-area shadow inventory at year-end 2011 was 59 months. These represent real risks to achieving stability in the housing market in the short term.

King County alone represents 7,590 active listings. Active listings increased compared to the prior year in only four of the 36 counties for which listing data is available. The most rapid growth of listing inventory was 21.3 percent in the Columbia County, while the largest reduction in homes available for sale was 21.1 percent in Douglas County. Among the metropolitan

counties, none reported more listings available for sale than a year earlier (Yakima was unchanged), and nine counties saw at least ten percent fewer properties on the market.

Listings alone, however, only tell part of the story. They need to be linked to prevailing sales rates to determine how the current availability might influence aggregate housing markets in the months ahead. WCRER computes estimates of the month's supply of housing by price range. A month's supply

statistic measures how long it would take to sell all the homes currently available for sale <u>if</u> no new listings were added to the inventory. The seasonally adjusted annual rate of sales for the quarter is compared to the end-of-quarter listing inventory to determine the month's supply. This prevents higher sales rates in previous quarters from producing unrealistically optimistic estimates of market activity. Similarly, it prevents exceptionally low inventories and actual sales during the slow winter months from making inventories seem exceptionally large relative to sales.

The quarter-end month's supply for Washington was 8.1 months, compared to 8.7 months a year ago (when the impacts of the tax credit were strong) and 28.0 months two years ago (when the housing market was weakest).

0A 5-7 month inventory is considered normal or balanced, consistent with changes in median prices which are similar to overall inflation rates. Accordingly, the current market would be characterized as somewhat oversupplied. The assessment of balance in the current market, however, needs to be tempered by the understanding that foreclosure properties are not adequately represented in the listing statistics, so the month's supply of homes really on the market is larger than it appears, and those additional units are also likely to be liquidated at prices which are below what typically motivated sellers would accept. This implies that modest price declines should still be anticipated in the months ahead. There is insufficient historical precedent to estimate how large an impact will be felt on home prices.

While the statewide market is only somewhat oversupplied, the same cannot be said for individual local markets or price ranges. Eighteen Washington counties still have inventory levels capable of sustaining the current sales rate for at least a year with no new listings coming on the market. These are places which clearly have an excess supply of homes on the market today, where price declines will likely continue throughout 2011. The inventory imbalance was especially clear in several small counties where the month's supply exceeded a year and a half. By contrast, the lowest month's supply measure was 5.5 months in the King County. This is clearly good news about potential stabilization of the housing market in Washington's most populous county.

As expected, the least expensive homes have the most limited supply compared to sales rates, but a broad range of prices have very similar supply conditions. Homes priced above \$500,000 statewide are significantly oversupplied, but that is true in hot markets as well as sluggish ones. The King County market, has a shortage of low-priced homes, but looks relatively balanced in most other price ranges, but if additional price ranges were studied above \$500,000, it is likely oversupply would emerge at higher prices.

Market Risks

Recent talk of a double dip has focused on resurgent declines in housing prices and threats to job growth driven by oil price increases. It is certainly encouraging that private sector job creation has accelerated in the last couple of months. Knowledge that there are more jobs has also returned some potential job candidates back to the labor force, causing unemployment rates to increase along with employment. The risk on the short-term employment horizon is

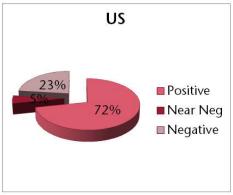
employment reductions by Federal, State and local governments tied to budget balancing and deficit reduction activities. Understanding employment dynamics is a complex process oven characterized in overly simplistic terms.

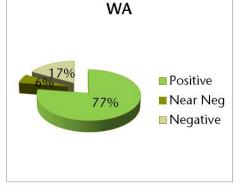
Discussions of housing finance reform are similarly challenging. For decades liquidity in housing markets has been provided by the secondary market players, Fannie Mae and Freddie Mac. The historic role was to purchase high-quality mortgages from originating

financial institutions, allowing those lenders to make additional mortgages, avoiding credit crunches which had previously plagued the housing market. Without a liquidity conduit there is a significant risk of return to periods where even well-qualified potential homebuyer cannot secure mortgages. These discussions will continue, and pose more of a long-term, rather than immediate, risk to the housing market. However, the companion discussion of conforming loan limits may pose more immediate disruption to the market if highcost areas are subjected to the currently discussed 15 percent reduction in the maximum which can be insured by the agencies. Seven of Washington's counties currently have maximum loan limits about the nationwide \$417,000 maximum. A potential change here would especially impact the potential value of those homes which already have the greatest overhang of inventory on the market.

Media reports imply that most mortgages are "underwater," with balances that exceed the current value of the home. While this characterizes many mortgages, especially those made since 2004 or to homeowners who refinanced properties during the boom (increasing their mortgage balance in the process), it is unfair to describe the vast majority of mortgages in such broad terms. Here, Washington is in better shape than the country as a whole. The most recent data from CoreLogic indicates that roughly 17 percent of Washington homes with mortgages have loan balances which are greater than current value of the home. While better than the national statistic is 23 percent of mortgaged homes, there are still 237,400 negative equity mortgages in the state. The underwater mortgage problem is especially severe in Nevada and Arizona where over half the mortgages are underwater.

Negative Equity Mortgages 2010:Q4





Source: CoreLogic

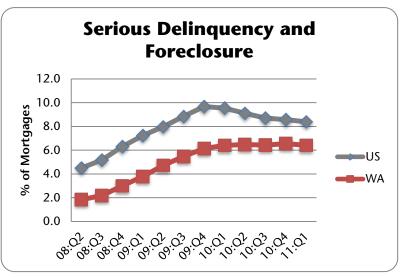
There is good news and bad news on the foreclosure front. WCRER continues to follow data from the Mortgage Bankers Association and RealtyTrac regarding mortgage delinquency and foreclosure. Because RealtyTrac reports are issued monthly, their data is most current. Headlines indicate foreclosure rates have fallen sharply. Unfortunately, delays due to fraudulent mortgage processing and attempts to clean up the process are responsible for the apparent improvement. Servicers are also not pushing the mortgages into the foreclosure pipeline at their earliest opportunity. In Washington, according to data for Lender Processing Services, on average a mortgage is 307 days past due before foreclosure proceedings begin.

This is fairly typical for non-judicial foreclosure states in the current environment.

Washington State's Housing Market looks first to the Mortgage Bankers Association for trends in mortgage delinquency and foreclosure. Data for the first quarter indicates a modest decline in serious delinquency (defined as mortgages which are at least 90-days past due or in foreclosure). Currently 6.42 percent of mortgages (76,100 loans) are distressed by this measure compared to 6.55 percent three months ago. The accompanying graph indicates the national foreclosure situation is improving while Washington has been on a



Source: RealtyTrac



Source: Mortgage Bankers Association

plateau for the last year. One shortcoming of this data is incomplete information on final foreclosures. Data recently provided to WCRER by RealtyTrac allows analysis of REO, those properties which have had ownership turned over to the lender through foreclosure. During 2010, a total of 20,749 mortgages in Washington completed the foreclosure process. This is 29.1 percent more than in 2009 and over 11 TIMES as many foreclosures as were finalized in 2007. The accompanying graphic shows the quarterly data on completed foreclosures, and illustrates clearly the impact of disruptions in the foreclosure pipeline.

While the crystal ball remains quite cloudy,

increasing job opportunities and a sense of urgency as mortgage rates begin to climb should help the number of home sales stabilize at a sustainable level. Multifamily construction activity should pick up as developers re-start stalled projects and move forward with others reflecting the reduced vacancy and rising rents. Single-family construction will remain slow until the overhang of unsold existing homes balances. While sluggish, the Washington construction market will improve before many other states because overbuilding was less severe due to Growth Management. The dark clouds are continuing weak prices and the foreclosure pipeline. Those problems will likely persist well into 2012

HOUSING MARKET SNAPSHOT

State of Washington and Counties First Quarter 2011

	Ho	me Resales (u	nits)	Building Pe	rmits (units)	Median Res	sale Price	Housing	First-
					% Change		% Change	Affordability	Time
County	SAAR		% Change	#	(year ago)	\$	(year ago)	Index (HAI)	HAI
		(last qtr)	(year ago)						
Adams	240	60.0%	50.0%			\$120,000	9.1%	199.5	105.1
Asotin	360	-18.2%	-2.7%			\$128,900	-8.3%	210.0	106.9
Benton	3,040	-7.6%	-16.7%	131	12.9%	\$175,400	-0.7%	182.0	112.8
Chelan	1,230	25.5%	21.8%	20	-16.7%	\$207,300	-9.9%	140.7	82.2
Clallam	1,020	17.2%	9.7%	18	-30.8%	\$176,400	-17.2%	154.9	84.7
Clark	5,860	8.1%	-7.4%	228	-27.8%	\$194,200	-11.0%	180.7	99.2
Columbia	140	55.6%	-17.6%	0	-100.0%	\$129,100	-2.6%	220.2	95.3
Cowlitz	1,360	16.2%	-12.8%	25	0.0%	\$140,500	-7.0%	203.2	114.5
Douglas	390	-9.3%	0.0%	18	-14.3%	\$225,000	6.9%	126.3	65.7
Ferry	100	25.0%	-16.7%	0	N/A	\$130,000	0.8%	176.9	94.9
Franklin	620	-8.8%	-17.3%	109	-0.9%	\$175,400	-0.7%	182.0	91.5
Garfield	40	-20.0%	0.0%	0	N/A	\$128,900	-8.3%	208.3	108.7
Grant	1,340	5.5%	-20.2%			\$158,900	0.3%	156.7	98.8
Grays Harbor	1,550	17.4%	-3.1%	11	-26.7%	\$121,500	-13.2%	206.7	104.6
Island	2,300	-15.1%	-20.4%	28	-9.7%	\$239,800	-9.5%	139.4	80.6
Jefferson	400	8.1%	-4.8%	10	-33.3%	\$260,000	-4.6%	113.1	57.2
King	24,180	12.5%	3.4%	747	-48.9%	\$345,000	-6.8%	124.1	66.9
Kitsap	3,010	-3.5%	-10.4%	63	-11.3%	\$235,000	0.0%	150.6	89.7
Kittitas	1,190	-19.0%	-25.2%	18	-43.8%	\$205,000	-2.4%	145.8	64.3
Klickitat	480	200.0%	118.2%			\$202,300	-13.3%	127.9	66.4
Lewis	850	13.3%	3.7%	29	-12.1%	\$137,500	-1.7%	190.8	107.8
Lincoln	280	27.3%	-9.7%			\$150,000	87.5%	177.7	94.0
Mason	920	13.6%	-26.4%	41	24.2%	\$154,500	-3.1%	186.0	102.5
Okanogan	440	-26.7%	-21.4%	18	12.5%	\$153,800	-6.5%	149.5	78.1
Pacific	220	4.8%	0.0%	0	0.0%	\$119,500	-6.6%	211.9	100.0
Pend Oreille	170	21.4%	-19.0%	0	N/A	\$130,000	0.8%	183.8	93.0
Pierce	10,340	2.4%	4.1%	455	8.6%	\$199,900	-7.0%	171.8	96.5
San Juan	200	5.3%	-9.1%	16	-42.9%	\$442,500	18.8%	75.6	40.5
Skagit	1,760	19.7%	14.3%	38	-30.9%	\$204,700	-7.0%	151.4	92.9
Skamania	150	87.5%	25.0%	4	-60.0%	\$150,000	-6.3%	233.9	109.6
Snohomish	8,050	7.3%	-1.5%	536	-20.6%	\$245,000	-12.2%	161.9	90.5
Spokane	5,910	20.1%	-13.7%	108	-25.0%	\$162,600	-4.5%	182.0	95.0
Stevens	670	26.4%	-16.3%	1	0.0%	\$130,000	0.8%	198.7	103.1
Thurston	3,480	-9.1%	-13.2%	187	-0.5%	\$209,500	-8.2%	169.5	96.4
Wahkiakum	110	120.0%	83.3%			\$148,300	-12.0%	207.6	98.6
Walla Walla	990	3.1%	-9.2%	75		\$164,900	-8.4%	175.3	92.8
Whatcom	1,950	-8.5%	-15.2%	47	2.2%	\$245,200	1.6%	128.9	65.5
Whitman	370	-5.1%	23.3%	8	0.0%	\$170,000	-17.6%	170.5	67.6
Yakima	2,780	5.7%	-17.3%	44	57.1%	\$140,800	-4.3%	176.9	100.8
Statewide	88,490	6.5%	-4.6%	3,033	-23.2%	\$228,200	-7.2%	152.0	84.4

NOTES:

- Home Resales are WCRER estimates based on MLS reports or deed recording (Real Market Data LLC)

- SAAR means data presented at Seasonally Adjusted Annual Rates allowing quarter-to-quarter comparison.

 Building permits (total) are from the U.S. Department of Commerce, Bureau of the Census

 Median prices are WCRER estimates. Half the homes sold at higher prices, half lower

 Affordability index measures the ability of a typical family to make payments on median price resale home. It assumes 20% downpayment and 30-year amortizing mortgage. First-time buyer affordability index assumes a less expensive home, lower downpayment and lower income.

EXISTING HOME SALES

State of Washington and Counties Seasonally Adjusted Annual Rate

								Percent change			
County	09:Q3	09:Q4	10:Q1	10:Q2	10:Q3	10:Q4	11:Q1	Last qtr	Year ago		
Adams	170	240	160	120	250	150	240	60.0%	50.0%		
Asotin	390	460	370	510	380	440	360	-18.2%	-2.7%		
Benton	3,560	4,610	3,650	4,290	2,760	3,290	3,040	-7.6%	-16.7%		
Chelan	970	1,160	1,010	1,210	910	980	1,230	25.5%	21.8%		
Clallam	920	920	930	1,050	820	870	1,020	17.2%	9.7%		
Clark	6,560	7,720	6,330	7,020	4,510	5,420	5,860	8.1%	-7.4%		
Columbia	90	90	170	120	50	90	140	55.6%	-17.6%		
Cowlitz	1,260	1,420	1,560	1,460	1,170	1,170	1,360	16.2%	-12.8%		
Douglas	430	480	390	370	360	430	390	-9.3%	0.0%		
Ferry	90	90	120	130	100	80	100	25.0%	-16.7%		
Franklin	730	950	750	880	570	680	620	-8.8%	-17.3%		
Garfield	40	50	40	60	40	50	40	-20.0%	0.0%		
Grant	1,510	1,760	1,680	1,920	1,230	1,270	1,340	5.5%	-20.2%		
Grays Harbor	1,230	1,650	1,600	1,650	1,250	1,320	1,550	17.4%	-3.1%		
Island	2,320	3,510	2,890	2,720	2,220	2,710	2,300	-15.1%	-20.4%		
Jefferson	310	350	420	330	440	370	400	8.1%	-4.8%		
King	22,020	26,660	23,380	24,050	17,530	21,490	24,180	12.5%	3.4%		
Kitsap	3,420	3,940	3,360	3,460	2,630	3,120	3,010	-3.5%	-10.4%		
Kittitas	1,090	1,490	1,590	1,250	950	1,470	1,190	-19.0%	-25.2%		
Klickitat	190	270	220	270	240	160	480	200.0%	118.2%		
Lewis	770	850	820	790	480	750	850	13.3%	3.7%		
Lincoln	260	300	310	320	260	220	280	27.3%	-9.7%		
Mason	890	1,210	1,250	930	700	810	920	13.6%	-26.4%		
Okanogan	450	480	560	690	350	600	440	-26.7%	-21.4%		
Pacific	220	210	220	230	170	210	220	4.8%	0.0%		
Pend Oreille	150	160	210	220	170	140	170	21.4%	-19.0%		
Pierce	10,380	12,200	9,930	10,180	8,170	10,100	10,340	2.4%	4.1%		
San Juan	170	190	220	120	120	190	200	5.3%	-9.1%		
Skagit	1,510	1,800	1,540	1,740	1,300	1,470	1,760	19.7%	14.3%		
Skamania	110	160	120	150	70	80	150	87.5%	25.0%		
Snohomish	7,320	9,450	8,170	8,300	6,320	7,500	8,050	7.3%	-1.5%		
Spokane	6,840	6,990	6,850	7,220	4,750	4,920	5,910	20.1%	-13.7%		
Stevens	570	620	800	830	670	530	670	26.4%	-16.3%		
Thurston	4,050	4,510	4,010	3,990	3,330	3,830	3,480	-9.1%	-13.2%		
Wahkiakum	70	60	60	90	50	50	110	120.0%	83.3%		
Walla Walla	1,170	1,210	1,090	1,030	700	960	990	3.1%	-9.2%		
Whatcom	2,220	2,790	2,300	2,060	1,770	2,130	1,950	-8.5%	-15.2%		
Whitman	380	620	300	360	260	390	370	-5.1%	23.3%		
Yakima	3,600	4,130	3,360	3,910	2,520	2,630	2,780	5.7%	-17.3%		
Statewide	88,430	105,760	92,740	96,030	70,570	83,070	88,490	6.5%	-4.6%		

NOTES:

2008-9 revised for changing seasonal patterns. Number of single-family units sold, excluding new construction

EXISTING HOME SALES

State of Washington and Counties Not Seasonally Adjusted

County	09:Q4	Year Total 2009	10:Q1	10:Q2	10:Q3	10:Q4	Year Total 2010	11:Q1	Percent change (Year ago)
Adams	60	190	30	30	80	40	180	50	66.7%
Asotin	100	370	70	150	110	100	430	70	0.0%
Benton	1,050	3,550	750	1,210	790	750	3,500	620	-28.6%
Chelan	280	950	180	360	260	230	1,030	220	-17.9%
Clallam	230	830	170	280	240	220	910	190	-4.3%
Clark	1,760	6,110	1,300	2,000	1,280	1,230	5,810	1,190	-30.1%
Columbia	20	80	40	30	10	20	100	30	0.0%
Cowlitz	350	1,220	310	400	330	290	1,330	280	-17.1%
Douglas	120	440	70	100	100	110	380	70	-8.3%
Ferry	30	80	20	30	30	20	100	20	-33.3%
Franklin	220	730	150	250	160	150	710	130	-31.8%
Garfield	10	40	10	20	10	10	50	10	0.0%
Grant	460	1,460	300	520	360	330	1,510	230	-28.3%
Grays Harbor	420	1,380	310	450	350	330	1,440	290	-21.4%
Island	790	2,570	550	750	690	610	2,600	440	-22.8%
Jefferson	100	320	100	60	120	110	390	100	10.0%
King	6,170	20,630	4,570	6,810	5,080	4,970	21,430	4,570	-19.4%
Kitsap	920	3,290	680	960	760	730	3,130	600	-20.7%
Kittitas	320	1,080	270	360	300	320	1,250	210	0.0%
Klickitat	60	220	40	80	70	40	230	90	-33.3%
Lewis	200	740	170	210	140	180	700	170	-10.0%
Lincoln	80	260	50	90	80	60	280	50	-25.0%
Mason	290	920	210	260	220	190	880	160	-34.5%
Okanogan	100	480	80	240	100	130	550	60	30.0%
Pacific	50	200	50	60	50	50	210	50	0.0%
Pend Oreille	40	140	30	50	50	40	170	30	0.0%
Pierce	2,850	9,760	2,040	2,860	2,290	2,360	9,550	2,090	-17.2%
San Juan	50	150	40	40	30	50	160	40	0.0%
Skagit	430	1,480	300	490	370	350	1,510	330	-18.6%
Skamania	40	110	20	40	20	20	100	30	-50.0%
Snohomish	2,130	7,050	1,660	2,350	1,820	1,690	7,520	1,600	-20.7%
Spokane	1,800	6,360	1,090	2,060	1,410	1,270	5,830	920	-29.4%
Stevens	170	530	130	210	210	140	690	110	-17.6%
Thurston	1,050	3,920	810	1,080	980	890	3,760	700	-15.2%
Wahkiakum	10	50	10	30	20	10	70	20	0.0%
Walla Walla	330	1,050	200	280	200	260	940	170	-21.2%
Whatcom	620	2,200	430	600	530	470	2,030	360	-24.2%
Whitman	90	380	40	150	80	60	330	50	-33.3%
Yakima	980	3,480	670	1,090	710	630	3,100	560	-35.7%
Statewide	24,780	84,800	17,950	27,040	20,440	19,460	84,890	16,910	-21.5%

NOTE:

Revised for consistency with 2000 Census of Housing Number of units sold, excluding new construction

MEDIAN HOME PRICES

State of Washington and Counties Time Trend

County	09:Q4	09 Annual	10:Q1	10:Q2	10:Q3	10:Q4	10 Annual	11:Q1	%Ch Q1
Adams	\$120,000	\$122,400	\$110,000	\$120,000	\$127,500	\$120,000	\$123,900	\$120,000	9.1%
Asotin	\$143,800	\$147,800	\$140,500	\$152,600	\$151,700	\$142,700	\$147,800	\$128,900	-8.3%
Benton	\$166,800	\$166,800	\$176,600	\$173,100	\$180,800	\$182,400	\$177,500	\$175,400	-0.7%
Chelan	\$220,000	\$225,200	\$230,000	\$215,000	\$223,000	\$220,600	\$224,900	\$207,300	-9.9%
Clallam	\$206,500	\$213,700	\$213,100	\$209,800	\$196,500	\$204,200	\$206,400	\$176,400	-17.2%
Clark	\$208,300	\$216,600	\$218,100	\$214,100	\$213,200	\$201,700	\$212,500	\$194,200	-11.0%
Columbia	\$136,500	\$135,700	\$132,500	\$107,500	\$185,000	\$89,500	\$125,000	\$129,100	-2.6%
Cowlitz	\$159,000	\$166,000	\$151,000	\$160,400	\$158,500	\$149,300	\$155,000	\$140,500	-7.0%
Douglas	\$196,000	\$222,600	\$210,500	\$226,500	\$207,800	\$200,000	\$210,500	\$225,000	6.9%
Ferry	\$148,000	\$149,300	\$129,000	\$152,000	\$145,000	\$140,000	\$144,300	\$130,000	0.8%
Franklin	\$166,800	\$166,800	\$176,600	\$173,100	\$180,800	\$182,400	\$177,500	\$175,400	-0.7%
Garfield	\$143,800	\$147,800	\$140,500	\$152,600	\$151,700	\$142,700	\$147,800	\$128,900	-8.3%
Grant	\$146,500	\$155,000	\$158,500	\$163,100	\$163,900	\$157,000	\$160,000	\$158,900	0.3%
Grays Harbor	\$135,000	\$135,000	\$140,000	\$130,000	\$133,000	\$136,000	\$135,000	\$121,500	-13.2%
Island	\$268,000	\$262,500	\$265,000	\$262,500	\$265,000	\$252,500	\$260,000	\$239,800	-9.5%
Jefferson	\$310,000	\$269,000	\$272,500	\$281,000	\$250,000	\$254,900	\$265,000	\$260,000	-4.6%
King	\$375,000	\$380,000	\$370,000	\$375,500	\$390,000	\$369,900	\$375,000	\$345,000	-6.8%
Kitsap	\$243,000	\$244,500	\$235,000	\$235,000	\$255,100	\$236,000	\$240,000	\$235,000	0.0%
Kittitas	\$229,500	\$216,700	\$210,000	\$203,000	\$239,000	\$228,000	\$214,000	\$205,000	-2.4%
Klickitat	\$175,000	\$178,300	\$233,300	\$193,300	\$190,000	\$193,300	\$198,800	\$202,300	-13.3%
Lewis	\$154,500	\$160,000	\$139,900	\$161,500	\$164,900	\$145,000	\$154,300	\$137,500	-1.7%
Lincoln	\$76,700	N/A	\$80,000	\$30,000	\$58,700	\$85,000	\$73,600	\$150,000	87.5%
Mason	\$160,000	\$164,400	\$159,500	\$165,000	\$185,500	\$164,900	\$165,000	\$154,500	-3.1%
Okanogan	\$165,000	\$159,000	\$164,500	\$161,000	\$169,000	\$185,000	\$169,000	\$153,800	-6.5%
Pacific	\$155,300	\$150,000	\$127,900	\$134,000	\$134,000	\$113,500	\$128,000	\$119,500	-6.6%
Pend Oreille	\$148,000	\$149,300	\$129,000	\$152,000	\$145,000	\$140,000	\$144,300	\$130,000	0.8%
Pierce	\$220,000	\$229,200	\$215,000	\$220,000	\$225,000	\$212,000	\$220,000	\$199,900	-7.0%
San Juan	\$427,500	\$443,500	\$372,500	\$328,800	\$402,000	\$495,000	\$422,500	\$442,500	18.8%
Skagit	\$223,000	\$232,000	\$220,000	\$226,300	\$221,200	\$228,300	\$223,000	\$204,700	-7.0%
Skamania	\$196,700	\$186,700	\$160,000	\$156,700	\$200,000	\$155,000	\$160,000	\$150,000	-6.3%
Snohomish	\$285,000	\$300,000	\$279,000	\$279,500	\$275,000	\$262,700	\$275,000	\$245,000	-12.2%
Spokane	\$170,200	\$175,800	\$170,200	\$171,400	\$181,000	\$168,500	\$172,700	\$162,600	-4.5%
Stevens	\$148,000	\$149,300	\$129,000	\$152,000	\$145,000	\$140,000	\$144,300	\$130,000	0.8%
Thurston	\$227,300	\$239,600	\$228,200	\$231,000	\$239,000	\$224,900	\$230,000	\$209,500	-8.2%
Wahkiakum	\$104,000	\$180,000	\$168,500	\$145,500	\$200,000	\$135,000	\$148,000	\$148,300	-12.0%
Walla Walla	\$168,800	\$176,400	\$180,000	\$185,000	\$175,500	\$171,000	\$180,000	\$164,900	-8.4%
Whatcom	\$252,500	\$259,000	\$241,400	\$250,200	\$261,000	\$250,000	\$250,000	\$245,200	1.6%
Whitman	\$183,300	\$188,000	\$206,200	\$208,000	\$216,700	\$183,700	\$201,700	\$170,000	-17.6%
Yakima	\$145,800	\$153,300	\$147,200	\$152,700	\$153,200	\$154,300	\$151,500	\$140,800	-4.3%
Statewide	\$244,000	\$250,400	\$245,900	\$245,500	\$248,900	\$238,800	\$246,300	\$228,200	-7.2%

HOME PRICES BY NUMBER OF BEDROOMS

State of Washington and Counties First Quarters

	2 Bedroom			;	Bedroom		4 or More Bedroom			
County	2010	2011	% ch	2010	2011	% ch	2010	2011	% ch	
Adams	\$77,500	\$82,500	6.5%	\$126,700	\$118,000	-6.9%	\$165,000	\$170,000	3.0%	
Asotin	\$100,000	\$92,500	-7.5%	\$144,000	\$128,000	-11.1%	\$182,000	\$200,000	9.9%	
Benton	\$86,400	\$100,000	15.7%	\$162,100	\$160,200	-1.2%	\$222,700	\$231,800	4.1%	
Chelan	\$185,000	\$127,500	-31.1%	\$223,300	\$212,500	-4.8%	\$279,200	\$239,300	-14.3%	
Clallam	\$140,000	\$145,000	3.6%	\$221,000	\$181,400	-17.9%	\$237,500	\$260,000	9.5%	
Clark	\$133,700	\$103,300	-22.7%	\$189,400	\$171,800	-9.3%	\$272,000	\$244,300	-10.2%	
Columbia	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Cowlitz	\$90,000	\$66,600	-26.0%	\$157,000	\$143,400	-8.7%	\$232,000	\$187,500	-19.2%	
Douglas	\$160,000	\$15,000	-90.6%	\$213,500	\$218,700	2.4%	\$275,000	\$250,000	-9.1%	
Ferry	\$70,000	\$95,000	35.7%	\$142,000	\$130,000	-8.5%	\$190,000	\$250,000	31.6%	
Franklin	\$86,400	\$100,000	15.7%	\$162,100	\$160,200	-1.2%	\$222,700	\$231,800	4.1%	
Garfield	\$100,000	\$92,500	-7.5%	\$144,000	\$128,000	-11.1%	\$182,000	\$200,000	9.9%	
Grant	\$74,100	\$106,300	43.5%	\$158,000	\$155,000	-1.9%	\$165,000	\$192,000	16.4%	
Grays Harbor	\$101,700	\$85,000	-16.4%	\$154,000	\$146,100	-5.1%	\$194,500	\$140,500	-27.8%	
Island	\$216,300	\$249,000	15.1%	\$260,000	\$235,000	-9.6%	\$335,000	\$271,000	-19.1%	
Jefferson	\$210,000	\$260,000	23.8%	\$270,000	\$249,900	-7.4%	\$392,500	\$315,000	-19.7%	
King	\$310,000	\$284,300	-8.3%	\$330,000	\$300,000	-9.1%	\$465,000	\$420,000	-9.7%	
Kitsap	\$150,000	\$119,500	-20.3%	\$226,500	\$230,000	1.5%	\$310,000	\$315,000	1.6%	
Kittitas	\$205,000	\$155,000	-24.4%	\$210,000	\$201,300	-4.1%	\$257,000	\$212,500	-17.3%	
Klickitat	\$160,000	\$153,300	-4.2%	\$300,000	\$170,000	-43.3%	\$250,000	\$233,300	-6.7%	
Lewis	\$93,900	\$64,400	-31.4%	\$157,000	\$152,500	-2.9%	\$159,500	\$199,700	25.2%	
Lincoln	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Mason	\$139,000	\$133,800	-3.7%	\$175,000	\$153,000	-12.6%	\$150,500	\$187,500	24.6%	
Okanogan	\$169,000	\$178,500	5.6%	\$180,000	\$187,500	4.2%	\$147,000	\$228,500	55.4%	
Pacific	\$99,000	\$100,000	1.0%	\$155,000	\$170,000	9.7%	\$167,500	\$218,000	30.1%	
Pend Oreille	\$70,000	\$95,000	35.7%	\$142,000	\$130,000	-8.5%	\$190,000	\$250,000	31.6%	
Pierce	\$133,000	\$130,000	-2.3%	\$204,000	\$182,000	-10.8%	\$250,000	\$243,000	-2.8%	
San Juan	\$412,500	\$259,000	-37.2%	\$370,000	\$575,000	55.4%	\$370,000	\$1,050,000	183.8%	
Skagit	\$185,400	\$116,500	-37.2%	\$220,000	\$203,700	-7.4%	\$289,700	\$279,000	-3.7%	
Skamania	\$140,000	\$130,000	-7.1%	\$155,000	\$170,000	9.7%	\$190,000	\$275,000	44.7%	
Snohomish	\$190,000	\$162,500	-14.5%	\$249,000	\$221,000	-11.2%	\$340,000	\$309,000	-9.1%	
Spokane	\$130,000	\$99,200	-23.7%	\$165,300	\$156,900	-5.1%	\$207,800	\$209,500	0.8%	
Stevens	\$70,000	\$95,000	35.7%	\$142,000	\$130,000	-8.5%	\$190,000	\$250,000	31.6%	
Thurston	\$190,000	\$157,500	-17.1%	\$219,000	\$197,000	-10.0%	\$265,000	\$260,700	-1.6%	
Wahkiakum	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Walla Walla	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Whatcom	\$175,000	\$178,000	1.7%	\$244,900	\$248,000	1.3%	\$298,000	\$290,000	-2.7%	
Whitman	\$70,000	\$130,000	85.7%	\$190,000	\$168,000	-11.6%	\$243,700	\$190,000	-22.0%	
Yakima	\$85,700	\$85,000	-0.8%	\$161,600	\$165,000	2.1%	\$184,600	\$198,900	7.7%	
Statewide	\$169,800	\$150,700	-11.2%	\$226,700	\$204,000	-10.0%	\$315,300	\$290,600	-7.8%	

HOUSING AFFORDABILITY INDEX

State of Washington and Counties First Quarter 2011

County	Median Price	Mortgage Rate	Monthly Payment	Median Family Income	HAI	Starter Monthly Payment	Median Household Income	First Time HAI
Adams	\$120,000	4.90%	\$509	\$48,800	199.5	\$501	\$36,136	105.1
Asotin	\$128,900	4.90%	\$547	\$55,175	210.0	\$538	\$39,470	106.9
Benton	\$175,400	4.90%	\$745	\$65,050	182.0	\$733	\$56,683	112.8
Chelan	\$207,300	4.90%	\$880	\$59,425	140.7	\$866	\$48,781	82.2
Clallam	\$176,400	4.90%	\$749	\$55,675	154.9	\$737	\$42,813	84.7
Clark	\$194,200	4.90%	\$825	\$71,500	180.7	\$811	\$55,185	99.2
Columbia	\$129,100	4.90%	\$548	\$57,925	220.2	\$539	\$35,232	95.3
Cowlitz	\$140,500	4.90%	\$597	\$58,175	203.2	\$587	\$46,061	114.5
Douglas	\$225,000	4.90%	\$955	\$57,900	126.3	\$940	\$42,369	65.7
Ferry	\$130,000	4.90%	\$552	\$46,875	176.9	\$543	\$35,326	94.9
Franklin	\$175,400	4.90%	\$745	\$65,050	182.0	\$733	\$45,978	91.5
Garfield	\$128,900	4.90%	\$547	\$54,725	208.3	\$538	\$40,145	108.7
Grant	\$158,900	4.90%	\$675	\$50,750	156.7	\$664	\$44,960	98.8
Grays Harbor	\$121,500	4.90%	\$516	\$51,175	206.7	\$508	\$36,390	104.6
Island	\$239,800	4.90%	\$1,018	\$68,150	139.4	\$1,002	\$55,381	80.6
Jefferson	\$260,000	4.90%	\$1,104	\$59,925	113.1	\$1,086	\$42,581	57.2
King	\$345,000	4.90%	\$1,465	\$87,225	124.1	\$1,441	\$66,131	66.9
Kitsap	\$235,000	4.90%	\$998	\$72,150	150.6	\$982	\$60,346	89.7
Kittitas	\$205,000	4.90%	\$870	\$60,925	145.8	\$856	\$37,770	64.3
Klickitat	\$202,300	4.90%	\$859	\$52,750	127.9	\$845	\$38,455	66.4
Lewis	\$137,500	4.90%	\$584	\$53,475	190.8	\$574	\$42,441	107.8
Lincoln	\$150,000	4.90%	\$637	\$54,325	177.7	\$627	\$40,372	94.0
Mason	\$154,500	4.90%	\$656	\$58,550	186.0	\$645	\$45,360	102.5
Okanogan	\$153,800	4.90%	\$653	\$46,850	149.5	\$642	\$34,394	78.1
Pacific	\$119,500	4.90%	\$507	\$51,600	211.9	\$499	\$34,245	100.0
Pend Oreille	\$130,000	4.90%	\$552	\$48,700	183.8	\$543	\$34,646	93.0
Pierce	\$199,900	4.90%	\$849	\$69,975	171.8	\$835	\$55,269	96.5
San Juan	\$442,500	4.90%	\$1,879	\$68,175	75.6	\$1,848	\$51,329	40.5
Skagit	\$204,700	4.90%	\$869	\$63,175	151.4	\$855	\$54,462	92.9
Skamania	\$150,000	4.90%	\$637	\$71,500	233.9	\$627	\$47,109	109.6
Snohomish	\$245,000	4.90%	\$1,040	\$80,825	161.9	\$1,023	\$63,489	90.5
Spokane	\$162,600	4.90%	\$690	\$60,325	182.0	\$679	\$44,262	95.0
Stevens	\$130,000	4.90%	\$552	\$52,650	198.7	\$543	\$38,404	103.1
Thurston	\$209,500	4.90%	\$889	\$72,375	169.5	\$875	\$57,861	96.4
Wahkiakum	\$148,300	4.90%	\$630	\$62,750	207.6	\$619	\$41,888	98.6
Walla Walla	\$164,900	4.90%	\$700	\$58,925	175.3	\$689	\$43,809	92.8
Whatcom	\$245,200	4.90%	\$1,041	\$64,400	128.9	\$1,024	\$46,030	65.5
Whitman	\$170,000	4.90%	\$722	\$59,075	170.5	\$710	\$32,895	67.6
Yakima	\$140,800	4.90%	\$598	\$50,775	176.9	\$588	\$40,648	100.8
Statewide	\$228,200	4.90%	\$969	\$70,675	152.0	\$953	\$55,145	84.4

Source: WCRER Estimates

NOTES:

- Housing Affordability Index measures the ability of a middle income family to carry the mortgage payments on a median price home. When the index is 100 there is a balance between the family's ability to pay and the cost. Higher indexes indicate housing is more affordable.
 First-time buyer index assumes the purchaser's income is 70% of the median household income.
 Home purchased by first-time buyers is 85% of area's median price.

- All loans are assumed to be 30 year loans.
- All buyer index assumes 20% downpayment. First-time buyer index assumes 10% down.
- It is assumed 25% of income can be used for principal and interest payments.

HOUSING AFFORDABILITY INDEX

State of Washington and Counties Time Trend

County	08:Q1	08:Q2	08:Q3	08:Q4	09:Q1	09:Q2	09:Q3	09:Q4	10:Q1	10:Q2	10:Q3	10:Q4	11:Q1
Adams	175.5	180.8	164.3	180.4	265.4	187.4	178.8	191.9	209.5	193.3	188.9	205.3	199.5
Asotin	145.7	139.8	135.8	152.7	176.2	165.9	170.7	180.3	184.8	171.4	179.1	195.0	210.0
Benton	161.5	158.9	148.0	159.6	185.6	185.9	174.5	187.2	176.3	180.4	178.7	180.6	182.0
Chelan	92.4	92.3	93.5	103.4	112.6	122.7	124.2	124.4	119.7	129.5	130.2	135.3	140.7
Clallam	97.4	90.9	93.5	102.9	117.2	124.0	118.1	130.2	125.7	127.9	141.1	138.2	154.9
Clark	110.5	109.1	113.7	123.6	144.8	152.5	148.6	161.9	154.8	158.7	165.4	178.9	180.7
Columbia	154.9	168.7	210.2	321.4	191.1	247.9	194.4	200.5	206.7	256.3	154.6	326.7	220.2
Cowlitz	128.3	131.8	116.2	138.5	155.6	158.0	162.2	175.1	184.0	173.9	182.1	197.2	203.2
Douglas	90.8	98.4	102.7	98.8	120.8	123.6	110.8	136.2	127.5	119.8	136.2	145.5	126.3
Ferry	136.6	112.6	115.1	137.8	142.3	145.8	152.2	149.8	171.9	146.8	159.6	169.1	176.9
Franklin	161.5	158.9	148.0	159.6	185.6	185.9	174.5	187.2	176.3	180.4	178.7	180.6	182.0
Garfield	146.9	140.9	136.9	153.9	177.1	166.2	170.5	179.6	184.0	170.5	178.0	193.6	208.3
Grant	121.1	123.8	111.9	131.0	150.6	144.6	136.4	164.4	151.9	148.4	153.1	163.3	156.7
Grays Harbor	137.0	130.4	126.0	142.2	160.4	169.9	173.6	181.3	174.5	188.6	190.9	190.4	206.7
Island	92.8	94.2	92.8	92.4	124.5	122.2	117.4	123.0	123.8	125.2	128.1	136.9	139.4
Jefferson	74.1	79.1	85.9	84.0	113.3	129.2	105.4	91.4	104.0	101.5	118.4	118.7	113.1
King	77.8	75.7	78.9	90.1	105.9	105.0	104.2	110.0	111.5	110.5	110.4	119.1	124.1
Kitsap	108.6	106.9	105.9	121.1	139.5	139.1	132.6	140.6	145.4	146.2	139.7	154.4	150.6
Kittitas	95.8	97.5	111.5	117.8	127.1	141.3	128.9	124.5	136.3	142.1	125.5	134.7	145.8
Klickitat	92.3	104.0	95.9	97.8	101.1	157.4	130.5	143.2	107.3	130.2	137.3	137.9	127.9
Lewis	112.6	117.9	122.7	123.4	155.4	169.7	151.8	165.6	182.5	158.7	160.9	186.6	190.8
Lincoln	N/A	322.6	177.7										
Mason	117.2	118.7	118.5	136.4	177.8	165.6	151.9	172.5	173.3	168.6	155.7	179.2	186.0
Okanogan	107.0	100.8	105.3	125.8	151.8	135.4	129.5	131.7	132.7	136.9	135.9	127.4	149.5
Pacific	134.3	124.0	135.6	128.2	189.0	185.1	155.0	158.5	192.2	184.2	190.8	230.0	211.9
Pend Oreille	143.0	118.1	121.0	145.3	149.3	152.5	158.5	155.3	178.3	152.3	165.7	175.6	183.8
Pierce	102.4	101.8	106.2	118.0	135.2	140.8	137.9	149.1	152.9	150.6	153.1	166.4	171.8
San Juan	56.5	47.5	47.7	62.2	45.6	91.1	60.4	75.3	86.5	98.6	83.7	69.5	75.6
Skagit	88.6	93.2	96.3	97.7	116.6	126.0	122.2	132.4	134.6	132.0	140.4	139.4	151.4
Skamania	106.8	102.2	138.3	137.5	175.4	192.9	153.1	171.5	211.0	216.8	176.4	232.8	233.9
Snohomish	88.9	90.4	91.8	101.9	117.9	122.7	124.0	133.9	136.9	137.5	145.0	155.3	161.9
Spokane	133.0	124.3	123.6	132.5	152.1	159.0	156.7	170.4	169.9	169.2	165.7	181.4	182.0
Stevens	153.4	126.6	129.5	155.2	159.9	163.6	170.4	167.3	192.3	164.3	178.9	189.7	198.7
Thurston	108.9	107.5	109.1	114.8	129.7	137.4	133.3	148.4	148.3	147.8	148.7	162.0	169.5
Wahkiakum	97.5	135.5	139.4	162.6	56.2	183.6	156.5	284.9	176.0	205.1	154.8	234.6	207.6
Walla Walla	123.2	126.8	119.4	131.8	148.8	157.1	158.4	163.6	153.7	150.8	165.2	173.7	175.3
Whatcom	91.8	92.6	93.4	103.3	116.1	116.3	117.7	122.9	128.1	123.9	122.8	130.6	128.9
Whitman	111.2	104.8	106.2	114.7	154.2	132.7	152.8	151.7	135.0	134.8	134.4	162.2	170.5
Yakima	137.2	132.2	126.6	147.6	169.1	150.9	152.6	168.2	166.0	160.3	165.0	166.9	176.9
Statewide	94.9	95.6	97.5	108.6	126.9	124.3	124.1	136.8	135.9	136.9	140.2	149.4	152.0

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- Home purchased by first-time buyers is 85% of area's median price.
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HOUSING AFFORDABILITY INDEX

First-Time Buyers State of Washington and Counties Time Trend

County	08:Q1	08:Q2	08:Q3	08:Q4	09:Q1	09:Q2	09:Q3	09:Q4	10:Q1	10:Q2	10:Q3	10:Q4	11:Q1
Adams	110.3	111.0	98.7	105.8	153.7	107.3	101.4	107.6	116.0	105.7	102.0	109.4	105.1
Asotin	83.2	78.1	74.2	81.5	93.7	87.9	90.2	94.9	96.7	89.0	92.4	99.9	106.9
Benton	103.3	102.8	96.8	105.5	121.6	120.9	112.7	120.0	112.3	114.2	112.3	112.7	112.8
Chelan	60.4	59.2	58.9	63.9	69.7	76.1	77.3	77.6	73.6	78.7	78.0	80.0	82.2
Clallam	58.9	53.8	54.1	58.1	65.8	69.3	65.7	72.1	69.4	70.5	77.5	75.8	84.7
Clark	71.0	68.5	69.7	73.9	85.3	88.7	85.3	91.8	87.2	88.8	92.0	98.8	99.2
Columbia	81.6	87.5	107.4	161.5	93.8	119.0	91.2	91.9	93.7	114.8	68.4	143.0	95.3
Cowlitz	80.6	81.0	70.0	81.6	90.7	91.1	92.7	99.1	104.0	98.2	102.7	111.1	114.5
Douglas	56.0	58.5	59.0	54.8	67.1	68.8	61.9	76.2	70.3	65.1	73.0	76.8	65.7
Ferry	78.3	63.4	63.8	75.0	77.2	79.1	82.5	81.1	92.9	79.2	85.9	90.8	94.9
Franklin	97.0	93.1	84.5	88.7	101.8	100.8	93.5	99.1	92.4	93.6	91.8	91.7	91.5
Garfield	87.2	82.6	79.2	87.9	100.0	92.9	94.4	98.3	99.8	91.6	94.7	102.0	108.7
Grant	87.1	89.3	81.0	95.1	106.7	100.1	92.3	108.8	99.6	96.4	98.4	103.9	98.8
Grays Harbor	77.2	73.2	70.5	79.2	87.2	90.2	90.2	92.1	88.6	95.7	96.7	96.4	104.6
Island	57.6	58.5	57.7	57.5	76.2	73.6	69.8	72.0	72.4	73.0	74.4	79.3	80.6
Jefferson	42.6	44.5	47.3	45.2	60.5	68.6	55.7	48.0	54.3	52.5	60.8	60.5	57.2
King	49.0	46.7	47.6	53.2	61.6	60.4	59.2	61.7	62.1	61.1	60.5	64.7	66.9
Kitsap	66.0	65.5	65.5	75.4	86.4	85.8	81.4	85.9	88.4	88.4	84.0	92.3	89.7
Kittitas	49.6	49.3	55.2	57.0	60.8	66.8	60.4	57.6	62.5	64.6	56.4	60.0	64.3
Klickitat	51.4	56.7	51.3	51.2	53.4	84.0	70.4	78.0	57.9	69.6	72.6	72.2	66.4
Lewis	67.7	70.4	72.7	72.5	90.4	97.8	86.8	93.8	103.3	89.8	90.9	105.4	107.8
Lincoln	N/A	171.7	94.0										
Mason	72.7	72.0	70.3	79.1	102.3	94.6	86.3	97.3	97.3	94.2	86.6	99.2	102.5
Okanogan	66.0	61.0	62.7	73.6	87.5	77.0	72.7	72.9	72.6	74.1	72.6	67.3	78.1
Pacific	71.4	64.8	69.6	64.6	94.1	91.1	75.5	76.3	92.2	88.0	90.8	109.0	100.0
Pend Oreille	80.9	65.5	65.9	77.5	79.0	80.1	82.7	80.4	91.9	78.2	84.6	89.2	93.0
Pierce	66.7	64.9	66.3	72.1	81.4	83.7	81.0	86.4	88.1	86.2	87.0	94.0	96.5
San Juan	35.5	29.2	28.6	36.4	26.4	52.1	34.1	42.0	47.9	54.1	45.6	37.5	40.5
Skagit	57.2	60.6	63.1	64.4	76.1	81.6	78.5	84.4	85.1	82.8	87.4	86.1	92.9
Skamania	57.3	53.5	70.6	68.4	86.5	94.4	74.4	82.6	101.1	103.3	83.6	109.7	109.6
Snohomish	57.2	57.1	57.1	62.3	70.9	72.7	72.4	77.0	78.3	78.2	82.0	87.2	90.5
Spokane	75.0	70.0	69.6	74.4	84.2	86.7	84.3	90.5	89.9	89.2	87.1	95.0	95.0
Stevens	92.2	74.5	74.6	87.4	88.7	89.4	91.9	88.9	101.7	86.5	93.7	98.9	103.1
Thurston	74.9	71.9	71.0	72.6	80.6	84.2	80.5	88.2	87.4	86.4	86.1	92.9	96.4
Wahkiakum	57.0	77.3	77.6	88.3	29.7	94.2	78.2	138.4	85.1	98.7	74.2	111.9	98.6
Walla Walla	73.4	74.1	68.5	74.2	83.4	87.8	88.4	91.0	84.7	82.2	89.1	92.8	92.8
Whatcom	50.9	50.4	49.9	54.2	60.6	60.5	61.1	63.6	66.1	63.7	62.8	66.6	65.5
Whitman	51.6	47.8	47.5	50.4	67.3	57.5	65.9	65.0	57.0	56.0	54.9	65.3	67.6
Yakima	95.4	88.3	81.2	90.7	102.1	89.8	89.4	97.1	95.5	92.0	94.5	95.2	100.8
Statewide	59.9	59.6	60.0	66.0	76.0	73.6	72.6	79.1	77.9	77.9	79.1	83.6	84.4

Source: WCRER Estimates

NOTES:

- Housing Affordability Index measures the ability of a middle income family to carry the mortgage payments on a median price home. When the index is 100 there is a balance between the family's ability to pay and the cost. Higher indexes indicate housing is more affordable.
 First-time buyer index assumes the purchaser's income is 70% of the median household income.
 Home purchased by first-time buyers is 85% of area's median price.

- All loans are assumed to be 30 year loans.
 All buyer index assumes 20% downpayment. First-time buyer index assumes 10% down.
- It is assumed 25% of income can be used for principal and interest payments.

PERCENTAGE OF HOMES ON MARKET BELOW SPECIFIED PRICE

State of Washington and Counties End of First Quarter 2011

County	\$80,000	\$160,000	\$250,000	\$500,000
Adams	N/A	N/A	N/A	N/A
Asotin	8.3%	42.7%	71.5%	95.8%
Benton	3.9%	26.8%	60.3%	94.5%
Chelan	1.4%	12.0%	41.8%	82.7%
Clallam	6.7%	22.5%	51.9%	87.6%
Clark	2.0%	21.1%	58.2%	90.7%
Columbia	7.7%	51.6%	81.3%	97.8%
Cowlitz	9.2%	46.2%	73.4%	96.0%
Douglas	2.4%	15.2%	58.1%	91.9%
Ferry	7.1%	39.5%	64.9%	94.3%
Franklin	3.9%	26.8%	60.3%	94.5%
Garfield	8.3%	42.7%	71.5%	95.8%
Grant	5.1%	36.8%	67.2%	95.3%
Grays Harbor	14.2%	46.2%	73.4%	96.0%
Island	0.4%	7.1%	31.8%	78.0%
Jefferson	1.7%	8.6%	32.1%	78.2%
King	0.3%	7.5%	26.5%	67.3%
Kitsap	1.5%	11.5%	41.9%	82.5%
Kittitas	1.2%	15.9%	44.7%	81.3%
Klickitat	7.0%	24.6%	52.6%	86.8%
Lewis	6.9%	35.1%	70.6%	96.6%
Lincoln	N/A	N/A	N/A	N/A
Mason	5.9%	33.3%	65.6%	92.7%
Okanogan	5.6%	28.5%	57.2%	86.8%
Pacific	7.9%	41.2%	68.3%	95.1%
Pend Oreille	7.1%	39.5%	64.9%	94.3%
Pierce	2.8%	24.4%	58.1%	89.5%
San Juan	0.0%	0.8%	4.1%	37.5%
Skagit	2.0%	17.1%	44.9%	82.5%
Skamania	3.3%	38.9%	60.0%	85.6%
Snohomish	0.8%	11.9%	41.9%	87.5%
Spokane	5.3%	32.7%	67.4%	93.9%
Stevens	7.1%	39.5%	64.9%	94.3%
Thurston	1.5%	12.5%	50.5%	92.2%
Wahkiakum	N/A	N/A	N/A	N/A
Walla Walla	14.0%	38.0%	67.4%	90.4%
Whatcom	2.7%	12.2%	41.8%	82.3%
Whitman	5.5%	31.8%	66.7%	92.5%
Yakima	9.3%	42.7%	71.7%	95.3%
Statewide	3.3%	20.7%	49.7%	84.9%

LISTINGS AVAILABLE FOR SALE

State of Washington and Counties End of First Quarter

County	2004	2005	2006	2007	2008	2009	2010	2011	% Ch 09-10
Adams	N/A								
Asotin	349	336	315	387	507	502	901	876	-2.8%
Benton	1,439	1,436	1,641	1,530	1,555	1,447	1,457	1,414	-3.0%
Chelan	442	371	319	377	399	546	580	490	-15.5%
Clallam	N/A	N/A	N/A	712	733	684	702	599	-14.7%
Clark	1,600	1,318	2,532	3,719	4,518	3,766	3,381	3,112	-8.0%
Columbia	N/A	N/A	N/A	N/A	45	57	75	91	21.3%
Cowlitz	457	381	368	583	747	579	634	586	-7.6%
Douglas	N/A	N/A	N/A	N/A	281	224	266	210	-21.1%
Ferry	323	0	224	283	269	363	464	476	2.6%
Franklin	1,439	1,436	1,641	1,530	1,555	1,447	1,457	1,414	-3.0%
Garfield	349	336	315	387	507	502	901	876	-2.8%
Grant	369	390	398	364	605	633	626	516	-17.6%
Grays Harbor	541	375	573	625	768	700	761	743	-2.4%
Island	658	515	620	827	1,076	903	981	823	-16.1%
Jefferson	0	258	254	358	419	434	502	409	-18.5%
King	6,740	5,244	5,100	6,762	10,592	9,588	8,794	7,590	-13.7%
Kitsap	1,062	1,030	1,179	1,735	2,301	1,783	1,676	1,458	-13.0%
Kittitas	244	267	264	418	529	458	463	385	-16.8%
Klickitat	N/A	N/A	124	163	172	199	232	228	-1.7%
Lewis	396	376	365	624	713	680	739	677	-8.4%
Lincoln	N/A								
Mason	432	385	411	650	815	694	712	647	-9.1%
Okanogan	N/A	N/A	175	223	308	307	344	324	-5.8%
Pacific	N/A	N/A	N/A	262	347	322	353	305	-13.6%
Pend Oreille	323	0	224	283	269	363	464	476	2.6%
Pierce	3,408	3,147	4,037	5,902	7,014	5,588	5,199	4,750	-8.6%
San Juan	230	197	221	240	318	363	380	322	-15.3%
Skagit	701	551	628	880	1,141	1,041	1,111	944	-15.0%
Skamania	N/A	N/A	88	94	92	103	97	90	-7.2%
Snohomish	3,371	2,663	2,902	4,036	5,484	4,625	4,318	3,719	-13.9%
Spokane	1,512	1,526	1,751	2,617	3,257	3,082	3,757	3,147	-16.2%
Stevens	323	0	224	283	269	363	464	476	2.6%
Thurston	869	713	1,303	1,802	1,980	1,551	1,736	1,529	-11.9%
Wahkiakum	N/A								
Walla Walla	N/A	350	366	438	473	486	734	721	-1.8%
Whatcom	N/A	N/A	1,249	1,562	1,562	1,377	1,571	1,253	-20.2%
Whitman	173	199	196	175	182	208	217	201	-7.4%
Yakima	845	894	877	1,306	1,380	1,272	1,383	1,383	0.0%
Statewide	28,595	24,694	30,884	42,137	53,182	47,240	48,432	43,260	-10.7%

MONTH'S SUPPLY OF HOUSING BY PRICE RANGE

State of Washington and Counties March 2011

County	Under \$80,000	\$80,000- 159,999	\$160,000- 249,999	\$250,000- 499,999	\$500,000 and above	Total Market	Market 2010	Market 2009
Adams	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Asotin	6.7	13.2	23.9	33.7	N/A	17.2	17.3	12.8
Benton	4.1	4.0	5.9	10.4	17.3	6.3	6.1	8.1
Chelan	3.0	4.0	9.9	14.9	36.7	10.7	15.4	18.6
Clallam	4.4	5.7	8.9	14.8	40.9	9.7	12.4	16.0
Clark	3.1	6.3	7.5	10.7	26.2	8.3	8.3	12.2
Columbia	21.4	12.3	27.6	N/A	N/A	19.9	N/A	N/A
Cowlitz	4.4	7.6	11.1	20.7	N/A	9.6	9.3	12.4
Douglas	2.7	11.1	6.7	6.8	27.9	7.3	9.6	N/A
Ferry	5.3	19.6	27.4	25.9	N/A	19.4	16.0	20.4
Franklin	4.1	4.0	5.9	10.4	17.3	6.3	6.1	8.1
Garfield	6.7	13.2	23.9	33.7	N/A	17.2	17.3	12.8
Grant	2.6	4.3	4.9	10.8	N/A	5.5	12.2	15.4
Grays Harbor	5.0	13.1	16.1	27.9	69.1	12.8	13.2	15.6
Island	9.2	5.5	10.2	17.1	38.0	14.4	13.1	16.1
Jefferson	9.4	5.5	18.7	17.8	60.9	17.7	29.7	26.5
King	1.7	5.4	5.2	4.5	6.7	5.2	6.0	9.9
Kitsap	2.0	5.3	6.9	8.7	16.8	7.8	8.2	9.8
Kittitas	3.6	5.6	14.7	13.4	57.2	12.6	10.8	22.8
Klickitat	9.1	8.3	12.2	35.6	68.5	15.8	35.1	32.1
Lewis	3.3	12.2	16.2	34.0	28.6	13.4	14.3	20.3
Lincoln	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Mason	3.9	11.6	16.1	23.0	105.4	14.0	210.3	21.2
Okanogan	15.8	11.6	26.9	41.5	74.3	23.4	20.5	27.3
Pacific	5.8	12.8	24.4	24.1	N/A	16.2	17.0	21.4
Pend Oreille	5.3	19.6	27.4	25.9	55.0	19.4	16.0	20.4
Pierce	3.7	6.4	5.8	8.8	19.7	7.1	8.0	10.3
San Juan	N/A	339.6	9.8	29.4	50.0	33.9	37.0	66.0
Skagit	3.3	8.6	6.7	13.1	54.0	10.3	13.3	16.2
Skamania	6.7	11.9	10.6	51.1	N/A	15.4	N/A	36.1
Snohomish	2.6	5.5	4.9	6.7	11.7	6.2	6.7	11.2
Spokane	3.9	6.0	8.7	13.3	18.0	8.2	8.4	8.8
Stevens	5.3	19.6	27.4	25.9	N/A	19.4	16.0	20.4
Thurston	4.8	4.1	6.3	11.8	27.6	7.8	7.3	7.2
Wahkiakum	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Walla Walla	10.4	14.2	18.1	17.0	70.8	16.3	15.1	13.3
Whatcom	4.2	10.2	6.3	9.4	29.5	9.1	9.1	11.0
Whitman	4.6	11.2	7.9	29.3	N/A	11.3	14.7	16.7
Yakima	6.8	9.2	11.5	24.6	61.4	11.7	10.0	11.0
Statewide	4.5	7.1	7.4	8.7	12.0	8.1	8.7	28.0

Units Authorized State of Washington and Counties, Monthly

County	JAN	10	FEB	10	MAR	10	JAN	11	FEE	11	MAR	R 11	% Cha	ange
	TOT	ONE	TOT	ONE	TOT	ONE	TOT	ONE	TOT	ONE	TOT	ONE	TOT	ONE
Adams														
Asotin														
Benton	24	24	40	40	52	52	44	44	47	47	40	38	12.9%	11.2%
Chelan	8	8	8	8	8	8	6	6	3	3	11	11	-16.7%	-16.7%
Clallam	7	7	7	7	12	12	8	8	4	4	6	6	-30.8%	-30.8%
Clark	73	73	100	100	143	143	43	43	123	47	62	62	-27.8%	-51.9%
Columbia	0	0	0	0	1	1	0	0	0	0	0	0	-100.0%	-100.0%
Cowlitz	5	5	11	11	9	7	6	6	5	5	14	14	0.0%	8.7%
Douglas	7	7	3	3	11	11	7	7	5	5	6	6	-14.3%	-14.3%
Ferry	0	0	0	0	0	0	0	0	0	0	0	0	N/A	N/A
Franklin	25	25	33	33	52	52	34	34	30	30	45	45	-0.9%	-0.9%
Garfield	0	0	0	0	0	0	0	0	0	0	0	0	N/A	N/A
Grant		-				-		-						
Grays Harbor	5	5	3	3	7	7	4	4	4	4	3	3	-26.7%	-26.7%
Island	9	9	8	8	14	14	9	9	10	10	9	9	-9.7%	-9.7%
Jefferson	4	4	4	4	7	7	3	3	3	3	4	4	-33.3%	-33.3%
King	884	195	336	202	243	234	235	224	198	158	314	237	-48.9%	-1.9%
Kitsap	15	15	20	20	36	36	13	13	16	16	34	34	-11.3%	-11.3%
Kittitas	7	7	7	7	18	14	5	5	5	5	8	8	-43.8%	-35.7%
Klickitat	•	·	•	·				J		Ū			.0.0,0	00.1.70
Lewis	5	5	7	7	21	19	4	4	4	4	21	7	-12.1%	-51.6%
Lincoln		ŭ		,		10	•	•	•	•		,	12.170	01.070
Mason	10	8	8	8	15	13	17	17	5	5	19	19	24.2%	41.4%
Okanogan	0	0	3	3	13	13	6	6	5	5	7	7	12.5%	12.5%
Pacific	U	U	J	U	10	10	U	U	0	3	,	,	12.070	12.070
Pend Oreille	0	0	0	0	0	0	0	0	0	0	0	0	N/A	N/A
Pierce	82	80	155	123	182	170	180	156	148	114	127	117	8.6%	3.8%
San Juan	8	8	16	16	4	4	8	8	3	3	5	5	-42.9%	-42.9%
Skagit	23	23	13	13	19	19	9	9	8	8	21	21	-30.9%	-30.9%
Skamania	4	4	2	2	4	4	0	0	2	2	2	2	-60.0%	-60.0%
Snohomish	224	207	190	168	261	232	190	184	149	141	197	189	-20.6%	-15.3%
Spokane	22	22	31	31	91	91	35	33	32	28	41	41	-25.0%	-29.2%
Stevens	0	0	1	1	0	0	0	0	0	0	1	1	0.0%	0.0%
	56	56	50	50	82	80	51	51	68		68	68		-0.5%
Thurston	30	50	50	50	02	00	31	51	00	66	00	00	-0.5%	-0.5%
Wahkiakum							٥٦	-	2	2	7	7	NI/A	NI/A
Walla Walla	4.4	4.4	47	40	40	4.5	65	5	3	3	7	7	N/A	N/A
Whatcom	11	11	17	10	18	15	17	12	13	8	17	12	2.2%	-11.1%
Whitman	2	2	3	3	3	3	2	2	3	3	3	3	0.0%	0.0%
Yakima	12	12	7	7	9	9	5	5	10	10	29	29	57.1%	57.1%
Statewide	1,532	822	1,083	888	1,335	1,270	1,006	898	906	737	1,121	1,005	-23.2%	-11.4%

Source: U.S. Department of Commerce

NOTES:

Percentage change is based on equivalent reports.
TOT refers to total building permits, both single-family and multifamily
ONE refers to building permits for single-family homes only.

SINGLE FAMILY BUILDING PERMITS

State of Washington and Counties Annual Total Permits

County	2001	2003	2005	2006	2007	2008	2009	2010	% ch
Adams	31	57	32	29	52	34	57	33	-42.1%
Asotin	42	44	106	73	58	49	29	27	-6.9%
Benton	930	974	1,103	936	818	606	540	937	73.5%
Chelan	251	347	457	580	472	305	236	204	-13.6%
Clallam	329	483	666	422	419	255	149	139	-6.7%
Clark	3,294	3,298	3,495	2,379	1,803	1,053	690	963	39.6%
Columbia	4	6	10	6	15	7	4	4	0.0%
Cowlitz	288	354	469	620	485	268	147	116	-21.1%
Douglas	139	214	381	283	295	135	95	109	14.7%
Ferry	31	19	32	24	32	25	21	22	4.8%
Franklin	451	942	1,061	778	578	476	540	636	17.8%
Garfield	0	0	6	18	8	10	4	4	0.0%
Grant	183	279	570	625	655	343	218	205	-6.0%
Grays Harbor	207	291	335	444	462	250	142	163	14.8%
Island	518	598	752	634	463	329	198	219	10.6%
Jefferson	230	290	326	287	269	137	94	97	3.2%
King	4,302	6,499	7,047	6,024	5,327	3,029	2,003	2,578	28.7%
Kitsap	1,126	1,376	1,300	1,184	1,239	682	552	468	-15.2%
Kittitas	281	351	547	543	508	258	175	177	1.1%
Klickitat	92	107	129	141	132	88	91	77	-15.4%
Lewis	166	306	499	499	487	243	132	124	-6.1%
Lincon	28	39	47	48	53	30	45	41	-8.9%
Mason	373	460	601	516	411	236	149	140	-6.0%
Okanogan	167	138	237	259	210	224	129	123	-4.7%
Pacific	50	71	194	153	153	82	48	125	160.4%
Pend Oreille	46	58	84	133	143	118	74	52	-29.7%
Pierce	4,107	4,400	5,515	4,884	3,571	1,805	1,243	1,708	37.4%
San Juan	171	178	204	189	157	184	120	189	57.5%
Skagit	505	713	934	902	793	397	251	203	-19.1%
Skamania	35	70	120	123	82	43	32	25	-21.9%
Snohomish	3,787	4,249	5,719	4,557	3,618	1,840	1,790	1,853	3.5%
Spokane	1,475	1,959	3,557	2,647	2,139	1,173	809	939	16.1%
Stevens	145	152	223	200	240	122	84	66	-21.4%
Thurston	1,433	1,670	2,530	2,493	2,027	1,212	1,083	1,053	-2.8%
Wahkiakum	9	21	49	44	50	20	11	11	0.0%
Walla Walla	157	206	211	256	211	139	87	66	-24.1%
Whatcom	981	1,493	1,698	1,181	858	536	426	401	-5.9%
Whitman	69	103	138	98	125	80	67	62	-7.5%
Yakima	303	494	739	653	1,093	617	426	343	-19.5%
Statewide	26,736	33,309	42,123	35,865	30,511	17,440	12,991	14,702	13.2%

Source: U.S. Department of Commerce

State of Washington and Counties Annual Totals

County	2001	2003	2005	2006	2007	2008	2009	2010	% Ch
Adams	31	57	37	29	52	36	69	33	-52.2%
Asotin	52	46	106	83	68	53	35	27	-22.9%
Benton	1,094	1,103	1,219	946	1,017	625	549	1,259	129.3%
Chelan	259	416	507	702	628	311	246	206	-16.3%
Clallam	344	554	819	426	732	289	157	169	7.6%
Clark	3,874	4,067	3,771	2,979	2,350	1,241	709	1,070	50.9%
Columbia	4	6	10	6	15	7	4	4	0.0%
Cowlitz	411	436	515	703	578	276	147	131	-10.9%
Douglas	196	247	395	339	479	178	109	114	4.6%
Ferry	31	19	32	24	32	25	21	22	4.8%
Franklin	451	1,146	1,231	778	586	476	542	763	40.8%
Garfield	0	0	6	18	8	10	4	4	0.0%
Grant	187	314	639	753	808	662	228	228	0.0%
Grays Harbor	218	329	420	533	503	334	166	166	0.0%
Island	585	656	768	639	519	329	198	219	10.6%
Jefferson	239	300	326	287	269	137	106	97	-8.5%
King	9,855	10,074	12,762	14,339	15,579	10,456	3,186	6,020	89.0%
Kitsap	1,138	1,460	1,611	1,236	1,370	783	562	623	10.9%
Kittitas	321	431	559	588	549	282	177	183	3.4%
Klickitat	96	115	129	141	134	88	91	77	-15.4%
Lewis	174	374	529	571	507	277	212	204	-3.8%
Lincon	28	39	47	48	59	30	45	43	-4.4%
Mason	393	482	633	550	435	250	160	140	-12.5%
Okanogan	182	138	244	269	226	230	129	123	-4.7%
Pacific	54	75	209	167	162	87	50	125	150.0%
Pend Oreille	46	58	88	133	147	118	74	52	-29.7%
Pierce	5,734	5,152	6,826	6,006	5,132	2,350	2,047	1,900	-7.2%
San Juan	171	180	212	191	207	189	120	189	57.5%
Skagit	719	904	1,018	1,009	807	438	290	207	-28.6%
Skamania	35	70	120	123	82	43	32	25	-21.9%
Snohomish	5,396	5,592	6,659	5,662	4,853	2,706	2,186	2,120	-3.0%
Spokane	2,223	2,629	4,396	3,764	2,777	2,406	1,786	1,609	-9.9%
Stevens	145	152	223	204	252	136	86	72	-16.3%
Thurston	1,479	2,014	2,570	3,204	2,603	1,361	1,317	1,156	-12.2%
Wahkiakum	9	21	49	44	50	22	11	11	0.0%
Walla Walla	167	285	257	290	229	145	113	128	13.3%
Whatcom	1,444	2,320	2,556	1,482	1,232	669	460	458	-0.4%
Whitman	106	254	438	339	298	104	79	90	13.9%
Yakima	454	606	780	692	1,224	760	508	624	22.8%
Statewide	38,345	43,121	53,716	50,297	47,558	28,919	17,011	20,691	21.6%

Source: U.S. Department of Commerce

Value Authorized State of Washington and Counties, Quarterly Totals

	1st Qtr 20	010	4th Qtr 2	010	1st Qtr 2	011	% change ye	ear ago
County	Total Value	SF Value						
Adams								
Asotin								
Benton	\$26.2	\$26.2	\$21.1	\$20.8	\$30.5	\$30.2	16.4%	15.3%
Chelan	\$4.9	\$4.9	\$5.8	\$5.8	\$3.7	\$3.7	-25.1%	-25.1%
Clallam	\$6.0	\$6.0	\$4.0	\$4.0	\$4.1	\$4.1	-31.1%	-31.1%
Clark	\$72.6	\$72.6	\$42.5	\$42.5	\$53.6	\$47.9	-26.2%	-34.1%
Columbia	\$0.2	\$0.2	\$0.0	\$0.0	\$0.0	\$0.0	-100.0%	-100.0%
Cowlitz	\$5.3	\$5.0	\$5.8	\$5.8	\$4.8	\$4.8	-8.6%	-3.0%
Douglas	\$4.3	\$4.3	\$5.4	\$5.1	\$3.3	\$3.3	-24.8%	-24.8%
Ferry								
Franklin	\$23.4	\$23.4	\$39.3	\$39.3	\$37.4	\$37.4	60.1%	60.1%
Garfield	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	N/A	N/A
Grant								
Grays Harbor	\$2.8	\$2.8	\$2.3	\$2.3	\$2.2	\$2.2	-19.9%	-19.9%
Island	\$8.6	\$8.6	\$4.1	\$4.1	\$6.1	\$6.1	-29.5%	-29.5%
Jefferson	\$3.6	\$3.6	\$2.8	\$2.8	\$2.4	\$2.4	-35.0%	-35.0%
King	\$234.3	\$169.3	\$233.4	\$110.7	\$177.1	\$160.8	-24.4%	-5.0%
Kitsap	\$13.2	\$13.2	\$10.0	\$10.0	\$13.6	\$13.6	3.1%	3.1%
Kittitas	\$8.5	\$8.1	\$5.1	\$5.1	\$4.2	\$4.2	-51.3%	-48.4%
Klickitat								
Lewis	\$5.6	\$5.4	\$3.9	\$1.0	\$3.9	\$2.4	-29.9%	-55.2%
Lincoln								
Mason	\$4.2	\$3.9	\$3.6	\$3.6	\$9.0	\$9.0	113.7%	131.6%
Okanogan	\$2.6	\$2.6	\$3.5	\$3.5	\$2.7	\$2.7	3.2%	3.2%
Pacific				·				
Pend Oreille	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	N/A	N/A
Pierce	\$86.1	\$81.6	\$103.0	\$92.4	\$103.4	\$95.3	20.2%	16.8%
San Juan	\$7.9	\$7.9	\$8.9	\$8.9	\$4.4	\$4.4	-43.7%	-43.7%
Skagit	\$9.2	\$9.2	\$7.2	\$7.2	\$8.3	\$8.3	-9.6%	-9.6%
Skamania	\$2.2	\$2.2	\$0.8	\$0.8	\$0.7	\$0.7	-69.1%	-69.1%
Snohomish	\$135.7	\$126.8	\$120.0	\$104.5	\$121.9	\$118.5	-10.2%	-6.6%
Spokane	\$25.4	\$25.4	\$31.6	\$28.6	\$20.4	\$19.7	-19.9%	-22.4%
Stevens	\$0.1	\$0.1	\$0.0	\$0.0	\$0.1	\$0.1	94.6%	94.6%
Thurston	\$39.3	\$39.0	\$44.0	\$44.0	\$42.7	\$42.5	8.7%	8.9%
Wahkiakum	755.0	700.0	+ 1 1/6	7•	¥ .=··	¥ .=.\$		2.870
Walla Walla			\$9.4	\$3.2	\$2.0	\$2.0	N/A	N/A
Whatcom	\$8.8	\$7.9	\$10.8	\$9.0	\$10.2	\$7.9	16.0%	-0.2%
Whitman	\$1.6	\$1.6	\$1.8	\$1.8	\$1.6	\$1.6	1.2%	1.2%
Yakima	\$5.2	\$5.2	\$4.8	\$4.8	\$8.6	\$8.6	63.8%	63.8%
Statewide	\$747.8	\$667.0	\$734.9	\$571.5	\$682.9	\$644.3	-8.7%	-3.4%

Source: U.S. Department of Commerce

- \$ Amounts in Millions
 Total refers to all residential units, regardless of size of structure
 SF refers to Single-Family homes, both detached and attached.

Value Authorized State of Washington and Counties, Annual

		20	800			20	09			20	10	
County	SF Value	Plex Value	MF Value	Total Value	SF Value	Plex Value	MF Value	Total Value	SF Value	Plex Value	MF Value	Total Value
Adams	\$5.6	\$0.2	\$0.0	\$5.8	\$8.7	\$2.4	\$0.0	\$11.1	\$4.7	\$0.0	\$0.0	\$4.7
Asotin	\$8.8	\$0.3	\$0.0	\$9.2	\$5.0	\$1.0	\$0.0	\$5.9	\$4.8	\$0.0	\$0.0	\$4.8
Benton	\$141.9	\$1.2	\$0.4	\$143.5	\$119.3	\$0.6	\$0.2	\$120.0	\$235.9	\$0.3	\$33.5	\$269.7
Chelan	\$56.6	\$0.7	\$0.0	\$57.3	\$39.8	\$1.2	\$0.0	\$41.0	\$37.5	\$0.4	\$0.0	\$37.9
Clallam	\$54.0	\$4.3	\$0.0	\$58.3	\$31.5	\$1.4	\$0.0	\$32.9	\$27.7	\$1.6	\$1.4	\$30.7
Clark	\$200.5	\$3.6	\$14.6	\$218.6	\$145.9	\$0.7	\$0.4	\$147.0	\$244.5	\$0.2	\$9.1	\$253.8
Columbia	\$1.6	\$0.0	\$0.0	\$1.6	\$0.6	\$0.0	\$0.0	\$0.6	\$0.8	\$0.0	\$0.0	\$0.8
Cowlitz	\$62.8	\$0.9	\$0.0	\$63.7	\$30.5	\$0.0	\$0.0	\$30.5	\$25.7	\$2.5	\$0.0	\$28.2
Douglas	\$19.7	\$2.0	\$1.9	\$23.6	\$18.0	\$1.1	\$0.0	\$19.1	\$22.9	\$0.5	\$0.0	\$23.4
Ferry	\$3.0	\$0.0	\$0.0	\$3.0	\$2.3	\$0.0	\$0.0	\$2.3	\$1.9	\$0.0	\$0.0	\$1.9
Franklin	\$100.5	\$0.0	\$0.0	\$100.5	\$182.9	\$0.2	\$0.0	\$183.1	\$139.7	\$0.0	\$14.2	\$153.9
Garfield	\$0.6	\$0.0	\$0.0	\$0.6	\$0.2	\$0.0	\$0.0	\$0.2	\$0.2	\$0.0	\$0.0	\$0.2
Grant	\$59.9	\$3.9	\$16.0	\$79.8	\$38.9	\$0.9	\$0.0	\$39.8	\$40.9	\$0.6	\$0.8	\$42.3
Grays Harbor	\$45.8	\$0.0	\$11.1	\$56.9	\$25.4	\$0.1	\$2.0	\$27.6	\$24.5	\$0.2	\$0.0	\$24.6
Island	\$87.6	\$0.0	\$0.0	\$87.6	\$39.3	\$0.0	\$0.0	\$39.3	\$40.3	\$0.0	\$0.0	\$40.3
Jefferson	\$30.7	\$0.0	\$0.0	\$30.7	\$21.1	\$0.0	\$0.4	\$21.5	\$19.8	\$0.0	\$0.0	\$19.8
King	\$866.6	\$20.8	\$154.1	\$1,876.2	\$538.9	\$36.9	\$100.3	\$676.1	\$705.7	\$42.4	\$283.0	\$1,031.1
Kitsap	\$140.2	\$4.6	\$5.7	\$150.5	\$105.5	\$1.2	\$0.0	\$106.7	\$95.1	\$3.7	\$12.1	\$110.9
Kittitas	\$70.6	\$0.7	\$1.3	\$72.5	\$35.6	\$0.2	\$0.0	\$35.9	\$35.0	\$0.7	\$0.0	\$35.8
Klickitat	\$13.5	\$0.0	\$0.0	\$13.5	\$11.7	\$0.0	\$0.0	\$11.7	\$11.0	\$0.0	\$0.0	\$11.0
Lewis	\$34.5	\$1.2	\$0.9	\$36.6	\$19.2	\$0.6	\$8.0	\$27.9	\$18.9	\$0.4	\$9.4	\$28.7
Lincoln	\$5.4	\$0.0	\$0.0	\$5.4	\$9.9	\$0.0	\$0.0	\$9.9	\$7.1	\$0.2	\$0.0	\$7.3
Mason	\$31.7	\$1.1	\$0.0	\$32.9	\$20.4	\$0.9	\$0.0	\$21.3	\$28.4	\$0.0	\$0.0	\$28.4
Okanogan	\$34.6	\$0.6	\$0.0	\$35.2	\$19.5	\$0.0	\$0.0	\$19.5	\$19.6	\$0.0	\$0.0	\$19.6
Pacific	\$12.3	\$0.5	\$0.0	\$12.8	\$7.3	\$0.2	\$0.0	\$7.5	\$7.2	\$0.0	\$0.0	\$7.2
Pend Oreille	\$15.6	\$0.0	\$0.0	\$15.6	\$16.7	\$0.0	\$0.0	\$16.7	\$10.7	\$0.0	\$0.0	\$10.7
Pierce	\$342.5	\$37.3	\$27.3	\$407.1	\$243.5	\$22.4	\$57.6	\$323.5	\$398.6	\$5.7	\$16.5	\$420.7
San Juan	\$55.5	\$0.0	\$0.5	\$56.1	\$36.6	\$0.0	\$0.0	\$36.6	\$41.6	\$0.0	\$0.0	\$41.6
Skagit	\$73.0	\$2.1	\$2.8	\$77.9	\$44.8	\$0.4	\$6.5	\$51.7	\$39.7	\$0.4	\$0.0	\$40.1
Skamania	\$7.8	\$0.0	\$0.0	\$7.8	\$8.0	\$0.0	\$0.0	\$8.0	\$5.7	\$0.0	\$0.0	\$5.7
Snohomish	\$348.6	\$40.7	\$73.6	\$462.9	\$377.9	\$30.9	\$16.9	\$425.8	\$412.9	\$17.8	\$18.2	\$448.9
Spokane	\$183.3	\$15.4	\$80.4	\$279.1	\$135.8	\$5.9	\$63.8	\$205.5	\$172.4	\$3.3	\$62.5	\$238.2
Stevens	\$23.7	\$2.0	\$0.0	\$25.7	\$17.4	\$0.1	\$0.0	\$17.5	\$13.9	\$0.3	\$0.0	\$14.3
Thurston	\$232.8	\$3.9	\$8.2	\$244.9	\$220.3	\$22.5	\$9.6	\$252.4	\$222.3	\$1.5	\$9.1	\$232.9
Wahkiakum	\$3.3	\$0.1	\$0.0	\$3.4	\$1.3	\$0.0	\$0.0	\$1.3	\$1.7	\$0.0	\$0.0	\$1.7
Walla Walla	\$28.7	\$0.8	\$0.0	\$29.5	\$15.4	\$2.9	\$0.0	\$18.2	\$11.9	\$1.8	\$4.9	\$18.6
Whatcom	\$116.0	\$1.5	\$11.6	\$129.1	\$86.7	\$2.0	\$2.8	\$91.5	\$86.6	\$4.4	\$1.7	\$92.8
Whitman	\$16.4	\$3.6	\$0.0	\$20.0	\$14.0	\$1.1	\$0.0	\$15.1	\$13.4	\$0.4	\$3.7	\$17.4
Yakima	\$119.8	\$0.6	\$7.3	\$127.8	\$74.8	\$1.9	\$6.5	\$83.2	\$70.4	\$0.6	\$19.4	\$90.4
Statewide	\$3,655.9	\$288.2	\$1,119.2	\$5,063.3	\$2,771.0	\$139.8	\$275.0	\$3,185.8	\$3,301.9	\$89.7	\$499.4	\$3,891.0

Source: U.S. Department of Commerce

NOTES

- Millions of \$
- Plex is 2-4 unit properties
 MF is 5+ unit properties

SINGLE-FAMILY HOUSING INVENTORY

State of Washington and Counties Year End

County	2000 Census	2003	2005	2006	2007	2008	2009	2010	Change 00-10
Adams	3,631	3,769	3,828	3,857	3,909	3,943	4,000	4,033	10.5%
Asotin	6,396	6,560	6,782	6,855	6,913	6,962	6,991	7,018	9.1%
Benton	35,369	38,876	41,092	42,028	42,846	43,452	43,992	44,929	25.2%
Chelan	21,042	22,141	22,983	23,563	24,035	24,340	24,576	24,780	16.7%
Clallam	21,754	23,240	24,479	24,901	25,320	25,575	25,724	25,863	17.4%
Clark	94,625	106,310	113,081	115,460	117,263	118,316	119,006	119,969	24.2%
Columbia	1,582	1,609	1,625	1,631	1,646	1,653	1,657	1,661	4.6%
Cowlitz	26,496	27,765	28,617	29,237	29,722	29,990	30,137	30,253	13.1%
Douglas	8,362	8,976	9,598	9,881	10,176	10,311	10,406	10,515	24.5%
Ferry	2,620	2,712	2,777	2,801	2,833	2,858	2,879	2,901	9.8%
Franklin	9,570	11,978	14,143	14,921	15,499	15,975	16,515	17,151	75.4%
Garfield	970	972	980	998	1,006	1,016	1,020	1,024	5.5%
Grant	16,518	17,329	18,184	18,809	19,464	19,807	20,025	20,230	21.4%
Grays Harbor	22,807	23,663	24,292	24,736	25,198	25,448	25,590	25,753	12.2%
Island	25,028	27,081	28,531	29,165	29,628	29,957	30,155	30,374	19.4%
Jefferson	10,438	11,400	12,063	12,350	12,619	12,756	12,850	12,947	21.8%
King	446,827	466,773	481,118	487,142	492,469	495,498	497,501	500,079	11.1%
Kitsap	64,851	69,317	71,925	73,109	74,348	75,030	75,582	76,050	15.8%
Kittitas	10,247	11,359	12,367	12,910	13,418	13,676	13,851	14,028	34.8%
Klickitat	5,680	6,022	6,253	6,394	6,526	6,614	6,705	6,782	18.1%
Lewis	20,207	21,025	21,861	22,360	22,847	23,090	23,222	23,346	14.8%
Lincon	3,899	4,028	4,117	4,165	4,218	4,248	4,293	4,334	10.4%
Mason	18,090	19,609	20,718	21,234	21,645	21,881	22,030	22,170	20.7%
Okanogan	13,130	13,742	14,158	14,417	14,627	14,851	14,980	15,103	13.8%
Pacific	9,514	9,786	10,097	10,250	10,403	10,485	10,533	10,658	11.5%
Pend Oreille	4,738	4,938	5,083	5,216	5,359	5,477	5,551	5,603	17.4%
Pierce	186,184	202,227	212,208	217,092	220,663	222,468	223,711	225,419	19.3%
San Juan	8,065	8,851	9,227	9,416	9,573	9,757	9,877	10,066	20.7%
Skagit	30,730	32,981	34,685	35,587	36,380	36,777	37,028	37,231	19.5%
Skamania	3,116	3,293	3,515	3,638	3,720	3,763	3,795	3,820	21.5%
Snohomish	155,187	169,991	180,631	185,188	188,806	190,646	192,436	194,289	22.9%
Spokane	120,578	126,623	132,288	134,935	137,074	138,247	139,056	139,995	15.2%
Stevens	12,513	13,043	13,453	13,653	13,893	14,015	14,099	14,165	12.3%
Thurston	57,537	63,117	67,746	70,239	72,266	73,478	74,561	75,614	29.5%
Wahkiakum	1,251	1,310	1,382	1,426	1,476	1,496	1,507	1,518	20.5%
Walla Walla	14,591	15,258	15,663	15,919	16,130	16,269	16,356	16,422	11.6%
Whatcom	47,218	51,601	54,946	56,127	56,985	57,521	57,947	58,348	21.5%
Whitman	8,822	9,119	9,363	9,461	9,586	9,666	9,733	9,795	10.4%
Yakima	53,205	54,618	56,116	56,769	57,862	58,479	58,905	59,248	10.8%
Statewide	1,603,388	1,713,010	1,791,973	1,827,838	1,858,349	1,875,789	1,888,780	1,903,482	17.3%

Source: WCRER Estimates; revised to reflect 2000 Census

MULTIFAMILY HOUSING INVENTORY

State of Washington and Counties Year End

County	2000 Census	2003	2005	2006	2007	2008	2009	2010	Change 00-10
Adams	2,142	2,166	2,171	2,171	2,171	2,173	2,185	2,185	2.0%
Asotin	2,715	2,732	2,736	2,746	2,756	2,760	2,766	2,766	1.8%
Benton	20,594	21,278	21,717	21,727	21,926	21,945	21,954	22,276	8.0%
Chelan	9,365	9,468	9,579	9,701	9,857	9,863	9,873	9,875	5.3%
Clallam	8,929	9,029	9,198	9,202	9,515	9,549	9,557	9,587	7.3%
Clark	39,405	41,829	42,684	43,284	43,831	44,019	44,038	44,145	10.8%
Columbia	436	459	459	459	459	459	459	459	0.0%
Cowlitz	12,128	12,573	12,645	12,728	12,821	12,829	12,829	12,844	4.8%
Douglas	4,582	4,705	4,725	4,781	4,965	5,008	5,022	5,027	9.5%
Ferry	1,155	1,166	1,166	1,166	1,166	1,166	1,166	1,166	0.0%
Franklin	6,514	6,720	7,614	7,614	7,622	7,622	7,624	7,751	19.0%
Garfield	318	318	318	318	318	318	318	318	0.0%
Grant	12,563	12,740	12,921	13,049	13,202	13,521	13,531	13,554	7.7%
Grays Harbor	9,682	9,765	9,926	10,015	10,056	10,140	10,164	10,167	4.7%
Island	7,350	7,535	7,743	7,748	7,804	7,804	7,804	7,804	5.9%
Jefferson	3,706	3,746	3,784	3,784	3,784	3,784	3,796	3,796	2.0%
King	295,410	314,738	325,451	333,766	344,018	351,445	352,628	356,070	18.4%
Kitsap	27,793	27,988	28,357	28,409	28,540	28,641	28,651	28,806	3.6%
Kittitas	6,228	6,469	6,487	6,532	6,573	6,597	6,599	6,605	4.8%
Klickitat	2,953	2,970	2,994	2,994	2,996	2,996	2,996	2,996	1.4%
Lewis	9,378	9,470	9,559	9,631	9,651	9,685	9,765	9,845	5.0%
Lincon	1,399	1,399	1,399	1,399	1,405	1,405	1,405	1,407	0.6%
Mason	7,425	7,513	7,579	7,613	7,637	7,651	7,662	7,662	2.8%
Okanogan	5,955	5,990	5,997	6,007	6,023	6,029	6,029	6,029	0.9%
Pacific	4,477	4,492	4,515	4,529	4,538	4,543	4,545	4,545	1.5%
Pend Oreille	1,870	1,911	1,921	1,921	1,925	1,925	1,925	1,925	1.2%
Pierce	90,876	94,702	97,573	98,695	100,256	100,801	101,605	101,797	11.2%
San Juan	1,687	1,714	1,740	1,742	1,792	1,797	1,797	1,797	5.4%
Skagit	11,951	12,718	12,883	12,990	13,004	13,045	13,084	13,088	8.7%
Skamania	1,460	1,462	1,476	1,476	1,476	1,476	1,476	1,476	1.1%
Snohomish	81,018	86,759	88,942	90,047	91,282	92,148	92,544	92,811	12.2%
Spokane	54,427	56,993	59,644	60,761	61,399	62,632	63,609	64,279	16.9%
Stevens	5,086	5,090	5,092	5,096	5,108	5,122	5,124	5,130	0.9%
Thurston	29,115	29,837	30,031	30,742	31,318	31,467	31,701	31,804	8.8%
Wahkiakum	541	541	541	541	541	543	543	543	0.4%
Walla Walla	6,556	6,683	6,855	6,889	6,907	6,913	6,939	7,001	6.3%
Whatcom	26,675	28,812	30,511	30,812	31,186	31,319	31,353	31,410	15.9%
Whitman	7,854	8,357	8,876	9,117	9,290	9,314	9,326	9,354	17.0%
Yakima	25,969	26,513	26,734	26,773	26,904	27,047	27,129	27,410	5.1%
Statewide	847,687	889,345	914,538	928,970	946,017	957,496	961,516	967,505	12.8%

Source: WCRER Estimates; revised to reflect 2000 Census

TOTAL HOUSING INVENTORY

State of Washington and Counties Year End

County	2000 Census	2003	2005	2006	2007	2008	2009	2010	Change 00-10
Adams	5,773	5,935	5,999	6,028	6,080	6,116	6,185	6,218	7.3%
Asotin	9,111	9,292	9,518	9,601	9,669	9,722	9,757	9,784	6.9%
Benton	55,963	60,154	62,809	63,755	64,772	65,397	65,946	67,205	18.9%
Chelan	30,407	31,609	32,562	33,264	33,892	34,203	34,449	34,655	13.2%
Clallam	30,683	32,269	33,677	34,103	34,835	35,124	35,281	35,450	14.5%
Clark	134,030	148,139	155,765	158,744	161,094	162,335	163,044	164,114	20.3%
Columbia	2,018	2,068	2,084	2,090	2,105	2,112	2,116	2,120	3.6%
Cowlitz	38,624	40,338	41,262	41,965	42,543	42,819	42,966	43,097	10.5%
Douglas	12,944	13,681	14,323	14,662	15,141	15,319	15,428	15,542	19.2%
Ferry	3,775	3,879	3,944	3,968	4,000	4,025	4,046	4,068	6.8%
Franklin	16,084	18,698	21,757	22,535	23,121	23,597	24,139	24,902	52.8%
Garfield	1,288	1,290	1,298	1,316	1,324	1,334	1,338	1,342	4.1%
Grant	29,081	30,069	31,105	31,858	32,666	33,328	33,556	33,784	15.5%
Grays Harbor	32,489	33,427	34,217	34,750	35,253	35,587	35,753	35,919	10.0%
Island	32,378	34,616	36,274	36,913	37,432	37,761	37,959	38,178	16.4%
Jefferson	14,144	15,146	15,847	16,134	16,403	16,540	16,646	16,743	16.7%
King	742,237	781,512	806,570	820,909	836,488	846,944	850,130	856,150	14.0%
Kitsap	92,644	97,304	100,281	101,517	102,887	103,670	104,232	104,855	12.2%
Kittitas	16,475	17,828	18,854	19,442	19,991	20,273	20,450	20,633	23.5%
Klickitat	8,633	8,992	9,247	9,388	9,522	9,610	9,701	9,778	12.4%
Lewis	29,585	30,494	31,419	31,990	32,497	32,774	32,986	33,190	11.7%
Lincon	5,298	5,427	5,516	5,564	5,623	5,653	5,698	5,741	7.9%
Mason	25,515	27,122	28,297	28,847	29,282	29,532	29,692	29,832	15.5%
Okanogan	19,085	19,731	20,154	20,423	20,649	20,879	21,008	21,131	9.8%
Pacific	13,991	14,278	14,612	14,779	14,941	15,028	15,078	15,203	8.3%
Pend Oreille	6,608	6,849	7,004	7,137	7,284	7,402	7,476	7,528	12.8%
Pierce	277,060	296,929	309,781	315,787	320,919	323,269	325,316	327,216	16.6%
San Juan	9,752	10,565	10,967	11,158	11,365	11,554	11,674	11,863	18.1%
Skagit	42,681	45,699	47,568	48,577	49,384	49,822	50,112	50,319	16.5%
Skamania	4,576	4,755	4,991	5,114	5,196	5,239	5,271	5,296	15.1%
Snohomish	236,205	256,749	269,572	275,234	280,087	282,793	284,979	287,099	19.2%
Spokane	175,005	183,616	191,932	195,696	198,473	200,879	202,665	204,274	15.7%
Stevens	17,599	18,133	18,545	18,749	19,001	19,137	19,223	19,295	9.0%
Thurston	86,652	92,954	97,777	100,981	103,584	104,945	106,262	107,418	22.6%
Wahkiakum	1,792	1,851	1,923	1,967	2,017	2,039	2,050	2,061	14.4%
Walla Walla	21,147	21,940	22,517	22,807	23,036	23,181	23,294	23,422	10.0%
Whatcom	73,893	80,413	85,457	86,939	88,171	88,840	89,300	89,758	19.5%
Whitman	16,676	17,476	18,239	18,578	18,876	18,980	19,059	19,149	13.6%
Yakima	79,174	81,131	82,850	83,542	84,766	85,526	86,034	86,658	9.0%
Statewide	2,451,075	2,602,354	2,706,510	2,756,807	2,804,365	2,833,284	2,850,295	2,870,986	15.7%

Source: WCRER Estimates; revised to reflect 2000 Census



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