## **Goal: RISK MANAGEMENT**

Results-driven management professional with extensive experience and training in Risk Management; specializing in ERM, Loss Control, Claims Management, and Safety. Recognized as Agency's team leader and representative with a high integrity character and expert level financial, analytical and communication skills.

Advanced proficiency in Microsoft Office Suite and iVOS (Risk Management Information System)

## **SPECIALIZED TRAINING & CREDENTIALS**

- Associate in Risk Management (ARM), 8/2010
  Certified Risk Manager (CRM), 6/2010
- Certified Insurance Counselor (CIC), 11/2008 B.A. History & Geography CU Denver, 5/2004
- Masters of Science in Real Estate (MSRE) University of Washington, expected graduation 3/2018

## **PROFESSIONAL EXPERIENCE**

Risk Mitigation Manager – WASHINGTON STATE, Olympia, WA – 4/2013 to Present

Responsible for performing Risk Management services and consultation; including identification, mitigation, and management of risks arising from statewide programs. Advises executives, managers, and Staff on strategies for loss prevention and control. Primary Agency ERM authority.

Manages tort claim and lawsuit caseload including representing Agency at mediation and trial, negotiating legal disputes, and facilitating case resolution with values of up to \$500,000.

- Manages Commercial Insurance portfolio; determines appropriate underwriting information
- Critically reviews Agency policies for consistency of law and principles
- Team lead for development of all Industrial Safety Training and Safety Policy author
- Investigate and write Public Disclosure appeals
- Reviews critical incidents and prepares quarterly report for State Risk Management Office
- Developed, analyzed and implemented numerous Risk and Injury & Illness Prevention programs and Loss Control/Safety plans
- Research claims and perform Loss Analysis Triangulation to determine trending and projections for future loss frequency and severity
- Perform internal and external Comparative Loss Benchmarking against key agencies and districts

## **ENTERPRISE RISK MANAGEMENT**

- Improving organizational decision-making, flexibility, and the bottom line by integrating and aligning ERM with the organization's strategic goals
- Initiating, designing and implementation of strategic ERM program
- Accurately assessing organization's financial needs and customization of ERM program
- Understanding of the risk culture, appetite, and actual tolerance of an organization
- Coaching risk owners regarding ERM implementation responsibility and process
- Communicating, consulting and building the business case for ERM with critical stakeholders
- Managing reputation risk and other intangible assets
- Risk reduction and catastrophic (CAT) event management
- Knowledge and understanding of alternative risk transfer and finance options

# Sales & Risk Manager - GASLAMP INSURANCE SERVICES, San Diego, CA - 4/2008 to 4/2013

Directed operations of a 14-person Commercial Insurance and Enterprise Risk Management division and a five-person telemarketing team, effectively achieving consistent positive growth in all sectors during soft market and economic downturn. Manage marketing functions and vendor relations. Perform financial and P&L analysis.

<u>Provided large clients with proactive, integrated Risk Management Services, including identifying, analyzing, controlling, financing and administering operational risks:</u>

- Identified specific exposures and determined best methods of controlling exposures through Prevention, Reduction or Separation/Segregation
- Trainer of client's management and employees in the following areas: Safety/Ergonomics, Workers' Comp/Back-to-Work, Healthy Living and Working, and Employment Practices Liability