

Cindy Zhao

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UW MSRE / Runstad Department of Real Estate



EDUCATION & AWARD

- 09/2020-09/2022 **University of Washington** **Seattle, Washington**
Master in Real Estate (Real Estate Finance & Investment Option)
- 07/2019-08/2019 **Harvard University** **Boston, Massachusetts**
Future Elite Development: Innovation and Leadership Program
The only undergraduate student in the program, others are graduate students or PHDs
- 09/2016-06/2020 **Chongqing University** **Chongqing, China**
Major in Real Estate Development and Management
 - 09/2017-09/2018 First Prize of Chongqing University Scholarship
 - 09/2018-09/2019 China National Scholarship (3 out of 1000)
 - 10/2018-05/2019 The 9th Nation University Students Real Estate Competition
Team Leader. Project: Bayu Longyin, Sanac Holdins Limited. Award: First Prize
 - 09/2017-07/2018 National Training Program for Innovation & Entrepreneurship
Team Leader. Award: School-Level First Prize

PROFESSIONAL EXPERIENCE

- 08/2019-09/2019 **Greenland Holdings Corporation Limited**
Intern, East China Investment Management Center
 - Responsible for a detailed investment analysis of an 865,000-sf industrial park project in Shanghai, China
 - Provided constructed suggestions such as provide the donated area, profit sharing and tax rebate etc. and negotiated with the government
 - Completed independently the “Industrial park Market Research Report”, analyzed 15 industrial parks, conducted on-site visits and interviews
 - Completed independently comprehensive financial analyses of different projects
- 01/2019-07/2019 **Greenland Holdings Corporation Limited**
Intern, Group Industry Development Center
 - Participated fully in the investment strategy of a multi-family project in Jiangsu, China
 - Conducted preliminary research on the industrial upgrading strategic transformation plan of a national airport. Independently completed nearly 50% of the “Reform & Development Plan”, submitted the plan to the relevant government, helping the company successfully obtain the project.
 - Assist the investment director in project management, including preliminary research and judgement of new projects and follow-up of the progress of existing projects
- 06/2018-09/2018 **Radiance Group**
Intern, Regional Development Center
 - Participated fully in an old city reconstruction and urban renewal project in Shenzhen, China and completed independently several financial analysis reports
 - Responsible for researching the developments strategy of a plat of an intentional PPP affordable housing and suggested the optimization method of PPP.
 - Participated fully in an affordable housing project, which combined with Asset Backed Securitization in Shanghai, China

SKILL

- Software Excel (Financial Model, Proficient), PowerPoint (Proficient), Photoshop (Proficient); Illustrator (Proficient), InDesign (Moderate)