

Aarie Liebreich

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Related Job Experience:

- 6+ years in the professional real estate sector including finance, asset management, and value analysis.
- In-depth knowledge of real estate finance regulations and documentation including transactional, title reports, appraisals, alternative valuations methods, and insurance
- Proficient in analysis via Excel (pivot tables, macros, vlookups), Salesforce, Atlassian Suite, Lexis-Nexis, Realtytrac, and public records data sources
- Owner and operator of regional real estate portfolio with high NOI growth

Education:

- University of Washington: Masters of Real Estate (Expected Graduation Date May 2023)
- Arizona State University: B.S. Technological Entrepreneurship and Management, Magna Cum Laude
- NMLS Federally Licensed as a Mortgage Loan Originator in 49 states, Currently Inactive

Relevant Work Experience:

	University of Washington (Seattle, WA): Master of Real Estate (candidate) Sep '21 to Present <ul style="list-style-type: none">● Education focused on value creation and stabilization in the built environment● Proficient in pro forma building and analysis, accounting based decision making● Market analysis and financial risk modeling
	HouseCanary (San Francisco, CA): Director of Relationship Management Jan '17 to Sep '21 (4.5 years) <ul style="list-style-type: none">● SaaS real estate analytics tools (APIs and CMAs) for residential valuations and BPO alternatives● Managed/Advised 70+ accounts including IBuyers, NPL/RPL investors, and community banks● Negotiated deals with high profile companies and managed a book of more than \$3 million in ARR● Aided outside teams in implementing RESTful APIs and troubleshooting of technical bugs● Utilized data analysis to determine valuations of residential homes and markets ripe for growth● Wrote playbooks and developed product features to drive customer adoption of tools● Managed bug reports and worked closely with engineering and product teams to implement fixes
	LendingHome (San Francisco, CA): Mortgage Loan Originator Aug '15 to Dec '16 (1.5 years) <ul style="list-style-type: none">● Negotiated terms of mortgage contracts, assessed risk of lending and denied loans where applicable● Average mortgage deal size \$215,000, 15 day closes, managed 30+ active loans per month● Analyzed properties using AVMs and CMAs, estimated repair costs and built rehab schedules● Communicated directly with investors, banks, insurance, title companies, and real estate agents● Credit analysis and background checking against credit policy
	Zahari Co. (Eugene, Or): Co-Manager, Listing Coordinator, Bookkeeper (Ongoing) <ul style="list-style-type: none">● Manage a portfolio of 86 doors: 12 houses and 3 apartment complexes● Analyse rents and capitalization rates to set market rent for profit maximization● Processing of rental applications, credit checks, rent, and work orders● Refreshing and repairing properties post tenants move out (general construction, landscaping, etc.)

Volunteer Experience:

Fix it Fair Eugene (2019): Coordinated intake efforts for community based waste reduction efforts.

Marin County Food Bank(2016-2019): Managed packing of food for underserved and marginalized communities.

Jewgene (2015): Founded and managed a post-college social action group as Trustee and Donation Coordinator. Planned fundraising events for 50+ attendants and worked with local businesses to acquire donations.

B'nai Brith Youth Organization (2014): Chapter Advisor to a chapter of 15 Jewish teens assisting in event planning and community outreach. Previous Regional Vice President of the Evergreen Region (2007).