

Phillip Stamolis

Contact

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(206) 612-2767
Seattle, WA

Scholarships

Joe Brotherton Scholarship - 2017

Community focused on sharing business ideas with Pacific Northwest universities

Sue Naef Scholarship - 2019

Social justice leadership group with the mission of serving the community

Community Service

Ballard Food Bank

St. Francis House

Adopt a Street Pick-Up

St. Demetrios Feed the Homeless

Key Skills

Real Estate CRM
Microsoft Office Suite Proficient
Excel Certified
QuickBooks Usage

Experience

Project Manager

Ionic Homes LLC

January 2020 - Present

Seattle WA

Support underwriting through financial and market analysis for the acquisition of commercial and residential development projects in key Seattle neighborhoods, while also supporting the asset management of existing projects (currently 10), ensuring projects are tracking to approved development plans, budgets and timelines.

Sales/Business Developer

Knock Rentals

May 2019 - September 2019

Seattle, WA

Employed highly detailed analytics provided by the Company's proprietary technology to generate highest impact leads at property management companies to sell Knock's Customer Relationship Management technology. Gained strong understanding of various commercial real estate markets throughout the United States and contributed to the Company's efforts to issue a \$10M Series A private placement to support the Company's near-term growth plans.

Senior Business Communications TA

Seattle University

May 2018 - June 2020

Seattle, WA

Selected from a candidate pool of 150 by a senior-level faculty to support the coursework for 80 students. Mentored undergraduate business students by leading weekly lectures in addition to preparing necessary materials and presentations focused on business communication. Lead students to value adaptability and proficient communication skills in both academic and professional settings, continually building upon the importance of creating and maintaining relationships to support business development.

Financial/Linguistic Researcher

Seattle University

May 2018 - June 2020

Seattle, WA

Conducted research with senior-level faculty and used datasets containing hundreds of publicly traded companies to predictively explore and reveal possible corporate wrongdoing. Evaluated annual report disclosures using "Grounded Theory", a social science methodology for gathering and analyzing linguistic data to construct and support theories. Gained a strong understanding of how to interact with a diverse team, implement research, form conclusions, and make informed decisions based on data. Presented findings to 30+ students and professors at the Seattle University Undergraduate Research Association (SUURA).

Education

University of Washington - College of Built Environments

M.S. in Real Estate

Seattle WA

June 2023

Seattle University, GPA: 3.7

Albers School of Business and Economics / Matteo Ricci College

B.A. in Business Administration, Finance (Cum Laude)

B.A. in Humanities (Cum Laude)

Seattle, WA

June 2020

June 2019

Affiliations & Awards

Alpha Kappa Psi Business Fraternity

Director of Professionalism

September 2017 - June 2020

Co-ed fraternity founded in 1904 focusing on community service and professional business development. Participated in leadership and management of Seattle University chapter, centered on relationship building with current members and alumni through annual Gala, career events, and fundraising.

Dean's and President's List | European Union Business Immersion Trip | Kayak© Ice Cream Presentation to Executives | Excel Office Specialist Certification 2016 | National Honors Society | Running Start Student