

# DELANEY WATKINS

## CONTACT INFORMATION

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Location: Bellevue, WA

## CAREER OBJECTIVE

Looking for my next opportunity to enhance the skills I have acquired. In an environment that has work place autonomy, fast paced, team oriented and data driven.

## CERTIFICATIONS:

Google Analytics Individual Qualification  
Business Research Certification  
Microsoft Office Suite Certification

## HARD SKILLS

- Proficient in the Adobe Suite Software
- Excel Spreadsheet engineering training
- Canva
- Qualtrics & SPSS training
- RStudio
- Data Visualization
- Social Media Savvy across all below platforms (Facebook, Instagram, Pinterest, Snapchat, Tik Tok, Twitter, and Youtube)

## SOFT SKILLS

- Team collaborator
- Detail Oriented
- Enjoy leadership roles
- Hungry to Learn
- Problem Solving
- Thrive in a multi-tasked environment
- Data Driven

## WORK BACKGROUND

### Marketing Assistant

*WINDERMERE REAL ESTATE MIDTOWN | JANUARY 2022 - SEPTEMBER 2022*

- Email Marketing
  - Monthly News Letters
  - Local Market Stats turned into a video post
- Agent websites creation
- Agent Database Sweep/Updates
- Social Media Post Management and Engagement
  - Instagram post template creation
  - Post-management for company Instagram
  - Instagram Reel creation
- Project Management
  - scheduling daily tasks and meetings for three coordinators

### Marketing & Research Contractor

*C4G MEDIA | SEPTEMBER 2020 - PRESENT*

- Successfully drove campaigns across multiple social media platforms including Facebook, Instagram, and Twitter
- Collected consumer data from social media web traffic to our surveys through Qualtrics
- Interpreted data using Excel VBA and RStudio to create visual models for presentation
- Implemented new marketing tactics based on consumer data. Which led to a 12% growth in website traffic.

### Business Research Certification

*WASHINGTON STATE | JAN-MAY 2021*

- Collected data using Qualtrics
- Analyzed results using SPSS and regression models
- Found relationships between clothing/ cosmetic ads and how they affect women's perceptions of confidence and likeability.

## ACADEMIC TRAINING

### University of Washington

Seattle, WA

Master in Science in Real Estate Data Analytics

*Expected Graduation June 2024*

### Washington State University

Pullman, WA

Bachelor of Arts in Business Administration

Emphasis in Marketing

Minor in Anthropology

- Gained cultural relativism through anthropology minor
- Member of Marketing Club & Delta Delta Delta Sorority

### COVID-19 and its effect on Tourism Study

*WASHINGTON STATE | AUG - DEC 2020*

- Collected survey data via Qualtrics (593 responses)
- Analyzed results using Rstudio with regression models
- Found the relationships between multiple generations and their perception of when and what type of travel they would enjoy after 4 months under quarantine