

Finn M. Hilberts

(206) 430-8645 | Hilbertsfinn@gmail.com | [My LinkedIn](#)

Education

The University of Washington - Runstad Department of Real Estate

Seattle, WA

Bachelor of Science in Real Estate

Expected Class of 2024

Minor: Business Administration, Finance

GPA: 3.85

Relevant Coursework: Financial & Managerial Accounting, Business/Real Estate Finance, Real Estate Data Modeling, Strategic Business Communication, Business, Economics, Statistics, Calculus.

Professional Experience

Jones Lang LaSalle (JLL)

Austin, TX

Capital Markets Summer Analyst – Debt & Equity Placement

June 2023 - Sept 2023

- Performing valuation and cash flow analyses using various methodologies while analyzing live deals.
- Input and review initial analysis of proposed transactions including, but not limited to, rent rolls, operating statements, tenant profiles, demographics, and market data.
- Collaborating with other members of the team to produce sized cash flows and preliminary summaries of potential deals.
- Value listings and proposed listings in Argus and Excel.
- Engaging in all stages of transaction executions, from the pitch phase through closing.

Westlake Associates Inc.

Seattle, WA

Real Estate Analyst Intern

March 2022 - Sept 2022

- Performing market analyses within the multifamily industry to monitor market trends & supply and demand conditions necessary for reliable investment decisions.
- Created financial models that evaluate current and future investment strategies & help make financial recommendations for property investments.
- Assisted in the underwriting and due diligence process for various multifamily properties with valuations between \$2 and \$20M.

Leadership & Personal Development

Real Estate Club, University of Washington

Seattle, WA

Incoming Executive Board Member

June 2022 - Present

- Leading speaker series and training sessions covering topics in commercial real estate including: capital markets, investment & finance, valuation, public/private partnerships, market analysis, and sustainable development.

ROOTS Young Adult Shelter Leadership Committee

Seattle, WA

Logistics Subcommittee Member

March 2021 - Apr 2022

- Participated in establishing the Panhellenic/Interfraternity Council's ROOTS Volunteer Program.
- Incentivized community members to help eliminate social & economic barriers that hinder equality to benefit young adults struggling with homelessness.

Skills and Interests

Skills: Microsoft Office, Microsoft Excel (Financial Modeling), CapIQ, Adobe Creative Cloud, RStudio.

Certifications: REFM Excel for Real Estate Certification: Level 1,2,3, LinkedIn Microsoft Excel Credential.

Accomplishments: NAIOP Developing Leader, DECA Emerging Leader Honor Award.

Interests: Creative/Persuasive writing, stand-up comedy, surfing, Christopher Nolan movies.

Languages: Native proficiency in Dutch & English, full professional proficiency in French.