

# Mitchell Ly

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## EDUCATION

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**University of Washington, Runstad Department of Real Estate**

Seattle, WA

Bachelor of Science in Real Estate

Dec 2022

### Relevant Real Estate Coursework:

- Finance and Investment, Financial Modeling, Valuation and Appraisal, Portfolio Management, Economics and Market Analysis, Data Modeling, Financial & Managerial Accounting, Macro/Microeconomics, Property Transaction, Development, Sustainable Development, Affordable Housing & Development

### Additional Coursework:

- **Break Into CRE:** Real Estate Financial Modeling Boot Camp
- **NAIOP:** Certificate of Advanced Studies in Real Estate Finance (enrolled)
- REFM Certification in Excel for Real Estate - Level 1 with Distinction

## PROFESSIONAL EXPERIENCE

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**Kimco Realty Corporation** | Project Destined

Seattle, WA

*Commercial Real Estate Intern*

Aug 2022 – Jan 2022

- Developed an investment sales deck for a multifamily property as part of several live-deal competitions to present to a panel of real estate professionals, competing against students from 40+ universities.
- Completed 60+ hours of training on real estate fundamentals, property valuation, deal financing, financial modeling, and market research.
- Collaborated with a team of 13 interns sponsored by Kimco Realty Corporation through education and mentorship.

**UW Real Estate Independent Study** | Instructor Dan Whitaker

Seattle, WA

*Project Lead*

Aug 2022 – Dec 2022

- Developed investment memorandums for acquisition and syndication investments.
  - Includes an executive summary, market research, business plan, financial feasibility, debt and equity sourcing, risk management, and an investment timeline.
- Networked with several real estate professionals (lenders, brokers, and contractors) in the Puget Sound area.

**Columbia Bank**

Seattle, WA

*Commercial Real Estate Intern*

Jun 2022 – Aug 2022

- Assisted the Seattle and Tacoma CRE teams in underwriting credit reports by analyzing financial statements, risk management and performing market analysis.
- Assisted in portfolio management by performing annualized covenant DSCR checks and AQR's.
- Actively acquired industry and company knowledge through trade journals (WSJ, NY Times) and quarterly webinar reports through Moody's Analytics.

**Personal:** NAIOP, Urban Land Institute, Real Estate Club

**Skills:** Microsoft (Excel, PowerPoint, Outlook), Financial Modeling, Market Research, Canva

## LEADERSHIP EXPERIENCE

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**UW Lambda Phi Epsilon**, *President*

Jun 2021 – May 2022

- Led a 5-person executive team in maintaining the organization's functions and operations with 30 undergraduate members.
- Led a 10-person recruitment team launching new marketing strategy. Fall 2021 new member interest attendees increased by 254% from prior Fall 2020 and 2019 recruitment cycles.
- Successfully collaborated with various AAPI organizations on campus during #StopAsianHate movements. Collectively fundraised \$16,628.

**UW Multicultural Greek Council**, *President*

Jun 2020 – May 2021

- Planned and executed the council's first Leadership Conference in partnership with: CIRCLE and the Office of Fraternity and Sorority Life. Program aligns with the AFLV training and workshops.
- Created a recruitment and outreach division to improve the council's new member recruitment efforts.