



# JANCARLO AHUMADA

jancarloahumada2004@gmail.com | 9513769686 | Seattle, Washington 98105

## Summary

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Aspiring real estate investor, agent and broker looking to pursue a dual degree in Real Estate and Business Marketing while building experience in both fields throughout my four years in undergrad to see them coalesce into a future career. I look forward to expanding my knowledge in customer service, sales pitching, and networking.

## Skills

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- Financial Management
- Judgement and Decision Making
- Annual Planning
- Policy Development
- Relationship and Team Building
- Budget Planning
- Executive Leadership
- Marketing and Advertising

## Experience

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Theta Xi Fraternity | Seattle, Washington

### Rush Chairman

01/2023 - Current

- Set board agendas and schedules and oversaw performance and progress.
- Contacted & scheduled meetings with rushees that included house tours and sales pitches
- Lead and oversaw a committee to keep them updated and involved with rush

Vons | Carlsbad, CA

### Courtesy Clerk

05/2021 - 05/2021

- Directed customers to product locations throughout store to help find requested items.
- Supervised return of exchanged or unwanted items to correct shelf locations and organized display arrangements.
- Presented existing and prospective customers with valuable service or product information to aid in decision-making.
- Mentored junior team members and managed employee relationships.

Ahumada Mattress Outlet | Fallbrook, CA

### Warehouse Associate

06/2020 - 08/2020

- Stored items in orderly and accessible manner in warehouse tool rooms, supply rooms, or other areas.
- Packed and labeled merchandise to prepare for loading and shipment to customers.
- Examined packages and goods for damage and notified vendors of replacement needs.

## Education and Training

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University of Washington | Seattle

### Bachelor of Science in Real Estate

Expected in 06/2026

Great Oak High School | California

### High School Diploma

06/2022

## Languages

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**English:**

██████████ ██████████ ██████████ ██████████ ██████████

Native/ Bilingual

**Spanish:**

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Full Professional