# Alejandro Mejia Segura

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**SUMMARY:** Ambitious and organized real estate student with demonstrated excel skills and asset management experience obtained through interning with Unico Properties as a financial analyst. Strong knowledge in real estate terminology gained from relevant coursework and analyzing investment memorandums. Works effectively independently and with other colleagues, skill set was developed by work experience and several school projects.

### **SKILLS**

- Self motivated
- Efficient in Excel and outlook
- Financial Real Estate Modeling
- Strong time management
- Detail oriented
- Highly organized
- Communication

- Strong analytical skills
- Excellent critical thinking
- Works well under-pressure

- Team player
  Analyzing data
  Problem solving
- Interpersonal skills
- Knowledge of Real Estate terminology

#### **EDUCATION**

University of Washington - Runstad Department of Real estate Bachelor of Science in Real Estate Minor in Business Administration

Seattle, WA June 2023

## **RELEVANT COURSES**

Real Estate Appraisal, Real Estate Market Analysis, Real Estate Property Transaction, Residential data Analytics, Essentials of Business Finance and Information Systems

## PROFESSIONAL EXPERIENCE

Financial Analyst Intern, Unico Properties LLC

Seattle, WA

June 2022 - September 2022

- Analyzed investment memorandum for various of commercial buildings
- I went through lease analysis for tenants
- Performed yearly/monthly cash flows, leverage/unlevered cash flows, debt charts, in excel using functions like sumif, sum offset, ect
- Updated excel models with the SOFR curve weekly
- Builded and rebuilded real estate financial models provided by asset manager
- Rent roll inputting in Argus Enterprise
- Demonstrated lease expiration schedules with charts for tenants
- Budgeted for varies properties

Intern, NAIOP Washington State

Seattle, WA

June 2022 - August 2022

- Attended weekly meetings to network with other interns in the Seattle area
- Listened to a wide range of speakers each meeting
- Learned about different types of occupations in commercial real estate

**LANGUAGES**: fluent in English and Spanish