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| Mission Statement | Senior at the University of Washington actively networking with commercial real estate firms. Aiming to use my analytical skills and research experience to join and add value to a commercial brokerage team. On track to graduate with a brokerage license and double degree. | |
| Summary of Qualifications | <ul style="list-style-type: none">• Strong verbal and written communication skills• Proficient in Microsoft Office Suite, Costar, Nexis, ZoomInfo and Land Vision• Effective project management, and leadership qualities as demonstrated through student organizations, officer positions, and academic projects• Experience in building financial models for acquiring commercial real estate• Extremely passionate about learning and growing | |
| Education | University of Washington, Seattle, WA | Expected June 2023 |
| | Bachelor of Science in Real Estate | Cumulative GPA: 3.65 |
| | Bachelor of Arts in Business Administration: Entrepreneurship | |
| | <i>Relevant Coursework: Real Estate Investment and Finance, Strategic Communication, Property Transactions, Business Finance, Multimodal Composition, Real Estate Data Modeling, Real Estate Economics</i> | |
| Relevant Experience | Research Analyst – Colliers International, Seattle, WA | November 2022 – Present |
| | <ul style="list-style-type: none">• Helped curate quarterly reports for office and industrial properties• Completed broker requests for specific market and property data• Analyzed and tracked an industrial development pipeline | |
| | Business Development Manager – Core Spaces, Seattle, WA | September 2021 – November 2022 |
| | <ul style="list-style-type: none">• Analyzed the student housing market in Seattle to curate the most effective marketing content for prospective leads• Managed a team of Business Development Representatives to accomplish specific objectives and key results• Used CRM technology to monitor leads and close on leases | |
| | Interim Leasing Manager – Core Spaces, Seattle, WA | December 2021 – March 2022 |
| | <ul style="list-style-type: none">• Assisted in day-to-day operations alongside the property manager• Gained an understanding of how to market housing and inspire desire among potential residents | |
| Projects Leadership | Vice President- Delta Tau Delta Fraternity, Seattle, WA | December 2020 – October 2021 |
| | <ul style="list-style-type: none">• Head of recruitment and the administrative body• Worked with an executive team to make decisions regarding the wellbeing of the fraternity's members and budget | |
| | Pinkney Street Project | January 2022 – March 2022 |
| | <ul style="list-style-type: none">• Analyzed the levered and unlevered IRR of a 4-bedroom apartment complex in downtown Boston• Created a pro forma to understand the investment potential of the commercial property• Looked over differing loan packages and determined which loan maximized returns considering risk levels | |