

DANIEL WANG

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INTERESTED IN

- *Job Type:* Full Time, Internship with full time offer opportunities
- *Roles:* Acquisitions, Development, Capital Markets, Property Management, Other Analyst Roles

EDUCATION

UNIVERSITY OF WASHINGTON

Seattle, WA

Bachelor of Science, Major in Real Estate, Minor in Business Administration

June 2023

- *Activities:* UW Real Estate Club, Asian Business Student Association, Husky Badminton Club Secretary
- *RE Classes:* Appraisal, Market Analysis, Data Analytics & Visualization, Accounting, Development, Finance

EXPERIENCE

SKANSKA *multinational construction and development company*

Seattle, WA

Commercial Development Intern

June 2022 – September 2022

- Assisted senior project managers in construction management, market research, and day to day development operations of “The 8”, a 25 story class A office project under construction in the Bellevue CBD
- Prepared RFI package for \$440M mixed use project in the South Lake Union submarket of Seattle; conducted market research, development pipelines, lease comps, land comps and prepared pursuit presentation for board approval
- Researched metropolitan mixed-use development including best practices, zoning, case studies, and urban planning; presented findings to all US Commercial Development teams to educate teams on the subject matter
- Conducted deep dive into Mass Timber building parameters and zoning within Seattle and Bellevue ahead of new Mass Timber office project; presented findings to senior leadership, resulting in approval for building MT incubator

COMPASS *real estate brokerage*

Bellevue, WA

Real Estate Analyst

August 2021 – February 2022

- Assisted managing brokers in procuring leads, closing deals, customer relationship management, inspections, showings and day to day operations of \$66M+ volume of sales and deals in escrow
- Created and ran pro forma analysis to assess discounted cash flow performance of residential properties; expanded customer reach to include residential investors, increasing sales volume from \$22M in Q2 to \$27.6M in Q3
- Researched and learned to use Commercial Broker’s Association platform and CoStar, created a commercial CMA guide to teach other analysts how to properly evaluate commercial properties
- Performed market research/analysis to provide investors and home buyers with analytical insights into asset valuations, market rent, occupancy/vacancy, and broader market trends

VIOLA BRANDS *medical cannabis distributor*

(Remote) Los Angeles, CA

Finance Intern

April 2021 – September 2021

- Analyzed historical financial data to identify customer purchase trends and top/worst selling strains; presented findings to CFO and recommended product lines to keep and terminate, resulted in board approval for product line updates
- Created quarterly forecasts and 2022 fiscal budget for four markets in CA, OR, MI, & CO by analyzing historical sales & OPEX data and collaborating with business partners in sales, marketing, product, and distribution
- Worked on demand planning in the Colorado market by using historical customer sales data to identify consistent customers and month to month growth/decline trends

RODA PROPERTIES, LLC *boutique startup real estate investment company*

San Francisco, CA

Acquisitions & Asset Management Intern

June 2019 – July 2021

- Assisted principal investors in investment analysis, asset management, and leasing for SFH investment properties in the San Francisco Bay Area, Los Angeles, and San Diego with \$12M assets under management
- Underwrote \$55M+ of value-add SFH and multifamily acquisition targets to price assets and evaluate opportunities
- Presented weekly pipeline and operations reports to CFO to report deals in pipeline, vacancy, expirations, A/R, and leasing
- Conducted SWOT analysis on new market in Milwaukee leveraging CoStar data; sourced and underwrote multifamily deals and made investment recommendations-based market data: resulted in 3 offers made in the West Allis submarket

SKILLS & INTERESTS

- *Skills:* underwriting, financial modeling, CoStar, Microsoft Excel/Word, forecasting/budgeting, Google Suite, CBA, property management, market analysis, CMA, SWOT analysis, Mandarin Chinese, QuickBooks
- *Interests:* Lakers and Mavericks basketball, competitive badminton