

Matthew V. Giuliano

(310)-525-6215 | mvg7@uw.edu

<https://www.linkedin.com/in/matthewgiuliano17/>

EDUCATION

University of Washington, Runstad Department of Real Estate

Seattle, WA

B.S. in Real Estate, Minor in Data Science

Fall 2018-Spring 2022

- Cumulative GPA: 3.41/4.0 (Annual Dean's List)
- Major GPA: 3.5/4.0

UW Real Estate Club

Seattle, WA

Member

September 2020 -Present

- Participate in weekly discussions regarding real estate markets and potential career paths
- Receive property tours of various local sites and learned what various roles entail from industry professionals
- Cover topics including investment and finance, public/private partnerships, urban design and planning, market analysis, and sustainable/green development

EXPERIENCE

Elliott's Oyster House

Seattle, WA

Servers Assistant

June 2021- Jan 2022

- Assisted servers with serving food and clearing tables
- Inspected food for quality before serving customers
- Helped to enhance the customer experience at the restaurant during peak tourist season

Keenan Investment Company

Los Angeles, CA

Real Estate Analyst Intern

June 2020-August 2020

- Consolidated current portfolio data into excel to better analyze current performance
- Developed industry communication skills by working directly with tenants and property managers
- Evaluated potential investment opportunities for management

Integrated Food Service

Los Angeles, CA

Finance Intern

June 2019-August 2019

- Collected relevant data to develop manufacturing KPI's related to line throughput, downtime, labor cost, and waste
- Assisted accounts payable department by verifying purchase orders matched AP invoices
- Worked directly with an associate on creating a slide deck outlining company's progress and projections for future growth which was later shared with banking partners

Giuliano's Delicatessen

Los Angeles, CA

Employee

September 2017- September 2018

- Worked as cashier and deli counter attendant
- stocked shelves and recorded inventory
- made deliveries to various customers

LEADERSHIP

Sigma Chi Fraternity

Seattle, WA

Director of Education

August 2020-Jan 2021

- Tasked with full responsibility and liability for 32 new members ensuring national fraternal standards were met
- Implemented weekly grade checks and provided tutoring resources for students not meeting academic requirements
- Coordinated new member initiation ceremony under extraneous circumstances caused by the pandemic

ADDITIONAL INFORMATION

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- **Interests:** Golf, Intramural Sports, Reading
 - **Relevant Coursework:** RE Finance, RE Appraisal, RE Economics/ market analysis