

ROUSHAN KWATRA, WELL AP

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I want to leverage my skills to help create equitable, inclusive, and sustainable built environments. I'm looking for internship opportunities in sustainable development, asset management and commercial brokerage.

EXPERIENCE

Associate Realtor & Design Consultant

Homelife India Pvt. Ltd.

June 2021 – August 2022

Gurgaon, India

- Generated sales leads and engaged potential customers on visits to listed properties for sales and rentals, resulting in successful closure of 5 deals cumulatively worth US \$1 Million.
- Provided customers with after-sales support, formulated millwork design schemes and managed execution of interior construction.

Project Architect

Hivemind Design Pvt. Ltd.

December 2020 – May 2021

Gurgaon, India

- Spearheaded the design and construction of a 12,000 sq. ft. single family residence by formulating the architectural design scheme, overseeing construction, creating technical drawings, vendor selection, material procurement while serving as the point of contact across all associated parties.
- Managed and aligned stakeholders comprising a team of 100 including clients, workers, construction project managers, material vendors and architects for the remodeling of a US \$20 million farmhouse in New Delhi, India.
- Established a framework for submitting completed projects to global magazines and websites to boost the firm's online presence, including consolidating the company's portfolio, technical drawings, project imagery, resulting in 3 published projects on world renowned architectural forums.

Design Consultant

Vilasita Hospitality

May 2018 – October 2020

Gurgaon, India

- Owned launch of the company's dessert parlor brand through a pilot featuring a flagship dine-in outlet; I created construction drawings, 3D rendering imagery, designs and supervised all construction activities from inception to completion.
- Envisioned the design scheme for the company's corporate headquarters in Gurgaon, India and used industry knowledge and networking to procure furniture, light fixtures and plumbing fixtures, resulting in cost savings of 40 %.

Junior Designer

NRM Interior Construction Pvt. Ltd.

June 2018 – November 2020

Gurgaon, India

- Led a 10-member team for the construction and design of a 10,000 sq. ft. head office for a Japanese auto parts manufacturer. Created the predominant interior scheme and facilitated the construction process by serving as construction project manager and singular point of contact for the client.
- Authored publications describing the company's role in the commercial real estate industry using SEO analytics and key words, resulting in 40 % higher web traffic directed to the company's website and social media pages and a 10% increase in sales leads.

Architectural Intern

Aagamaa Design Pvt. Ltd.

December 2017 – April 2018

Mangalore, India

- Created 3D renders and conceptual drawings for the firm's new head office, reducing visualization outsourcing costs by 100%.

Architectural Intern**May 2017 – November 2017***CSPN Architectural Vision Pvt. Ltd.**Gurgaon, India*

- Spearheaded the bid for a government recreational center in Haryana, by preparing financial, legal as well as design documents, leading to the award of the project to the firm.

ON-CAMPUS EXPERIENCE**Speaker Chair, Real Estate Club****November 2022 - Present***Runstad School of Real Estate, University of Washington**Seattle, WA*

- Managing and organizing networking events for real estate students at the University of Washington through engagement with industry professionals from the Pacific Northwest.

Director, Community Council**October 2022 - Present***Nordheim Court Student Housing**Seattle, WA*

- Leading a 5-person team to launch bi-monthly recreational and professional programming for 300 students.
- Innovating strategies and DEI initiatives to improve the student experience and create an inclusive housing environment.

Representative – Budget Advisory Committee**November 2022 – February 2023***University of Washington Housing & Food Services**Seattle, WA*

- Representing Nordheim Court Student Housing at weekly meetings to discuss the University of Washington’s Housing and Food Services revenues, expenses, and budgetary allocations.

General Volunteer – DAWGS Crew**September 2022***University of Washington Housing & Food Services**Seattle, WA*

- Assisting incoming undergraduate and graduate students with move-in services and orientation.

EDUCATION**University of Washington, 2022-2024****Seattle, WA***Master of Science in Real Estate, College of Built Environments, GPA 3.75/4.0*

- Intensive 2-year program covering the inter-disciplinary theoretical and conceptual aspects of real estate and developing analytical skills for future careers in the industry.

International Well Building Institute, 2022*WELL Accredited Professional*

- Successfully attained WELL Accredited Professional credentials by passing the WELL exam based on the IWBI coursework.

Harvard University, 2021**Cambridge, MA***Certification, Harvard School of Public Health/Harvard Business School*

- Cases & applications on integrating a multi-dimensional, all-encompassing ‘Culture of Health’ in any organization.

Universidad Politecnica de Valencia, 2020**Valencia, Spain***Certification, Department of Architecture*

- Focused coursework on an inter-disciplinary approach to sustainability in design, circular economies and building construction.

Manipal Academy of Higher Education, 2018**Karnataka, India***Bachelor of Architecture, Faculty of Architecture*

- Published a research paper on the use of water as a landscape element, exploring the various aesthetic, practical and topographically relevant uses of water in different architectural typologies and their physiological impacts on inhabitants.

SKILLS

MS Office, AutoCAD, Revit, Lumion, Sketchup, Photoshop

ORGANIZATIONS

Urban Land Institute(ULI) – Northwest Chapter, NAIOP – Washington State Chapter