

Shreya Patil

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PROFESSIONAL SUMMARY

An ambitious and focused Master of Science Real Estate student at the University of Washington, Seattle. Effective communicator with strong analytical skills and significant ability to work in team environments. Looking for an internship or full-time job opportunity. Interested in asset management, development, acquisitions and investments.

EDUCATION

Master of Science in Real Estate

September 2022 – June 2023 (expected)

College of Built Environments, University of Washington, Seattle

GPA: 3.96/4.00

Current and planned coursework:

- Financial Modelling for Real Estate – 1
- Advanced real estate finance
- Real estate capital markets
- Real Estate data analytics and visualization (Excel power pivot, Tableau, R script)
- Real estate data modelling (ArcGIS Pro)

Bachelor of Business Administration in Real Estate and Urban Infrastructure

RICS School of Built Environment, Amity University, Mumbai, India

August 2018 – July 2021

CGPA: 9.21/10

PROFESSIONAL EXPERIENCES

Sales Representative - Guardians Real Estate Advisory, Mumbai, India (3 months) February 2020 – April 2020

- Assisted clients at the sales office for a township project spread over 300 Acres
- Demonstrated the project design model to clients along with project specifications and amenities
- Accompanied clients through sample apartments and helped them shortlist an apartment as per their requirements
- Described the payment structure to the clients and collaborated with bank representatives to discuss the mortgage options available
- Followed up with clients and stayed in regular contact with them
- Networked with other sales representatives and real estate agents for sourcing clients at the sales office

Research Internship - CREDAI MCHI, Mumbai, India (2 months)

May 2020 – July 2020

- Analyzed the impact of the Real Estate Regulations Act (RERA) on the real estate industry
- Reviewed various legal cases to compare the RERA with other consumer forums

Market Research Internship - Mihir Group, Pune, India (2 months)

May 2019 – July 2019

- Designed presentations and marketing materials about the market property prices and consumer trends in Pune
- Visited other projects in the market for competition analysis
- Arranged meetings with real estate agents in Wakad, Pune, India

OTHER EXPERIENCES

- **Finalist at the CoreNet Global 13th Academic Challenge, Singapore**- Developed strategies for a multinational company to prepare for changing space requirements in a hybrid environment using emerging virtual and augmented reality technology. Also, recommended strategies to improve performance across Environmental, Social and Governance parameters.
- **Debate head** of S.L.I.N.G (Student Learning, Innovation and Networking Group) committee, 2018-19
- **Class Representative** of BBA REUI (2019-21)

SKILLS

Computer: Microsoft office, ArcGis Pro, Tableau, Power BI

Other: Financial Analysis (Pro Forma models), Interpersonal and Intrapersonal skills

Language: English, Hindi and Marathi