

NATHAN CARTER

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EDUCATION

Bachelor of Science in Real Estate, Minor in Business

Expected Jun. 2026

University of Washington, Seattle

Relevant Coursework: Real Estate Transactions, Real Estate Development, Strategic Business Communication

Cumulative GPA: 3.75

Recipient of Jack Creighton Endowed Scholarship in Real Estate

EXPERIENCE

Broker Intern

Jun. 2024 – Jul. 2024

Lakehaven Real Estate, Seattle, WA

- Paid internship program, through Aspire, a partnership between UW and Lakehaven RE.
- Analyzed 10+ residential real estate transactions, evaluating pricing, financing, and negotiation strategies.
- Conducted market research on Seattle's housing trends, contributing to brokerage strategies.
- Participated in 5+ industry tours and professional panels, enhancing knowledge of homeownership, brokerage, and property management.
- Developed leadership skills and an equity-based perspective on housing and homeownership.

Project Manager Intern

Jan. 2024 – Jun. 2024

CapitalHill Real Estate Group, Seattle, WA

- Led planning and execution of 3 special venture projects totaling \$11M in assets.
- Conducted valuations on 10+ potential investment projects, utilizing financial modeling and market analysis.
- Managed social media and marketing strategies, increasing online engagement by 30%.
- Maintained the organization of company database, client and vendor contacts, and company events.

Operations Intern

Sep. 2023 – Dec. 2023

ABC Chamber of Commerce, Seattle, WA

- Coordinated 5+ networking events for local businesses, facilitating 300+ professional connections.
- Compiled reports on local economic trends and housing policies, influencing Chamber initiatives.
- Managed a database of 1,000+ businesses, ensuring accurate contact records and engagement tracking.

LEADERSHIP ACTIVITIES

Speaker Series Chair

Sep. 2024 – Present

UW Real Estate Club, Seattle, WA

- Engaged 100+ students to gain skills in Real Estate through panels, tours, and workshops.
- Organized quarterly speaker series, liaising with top industry professionals in the Seattle area.
- Managed the logistics of events and email correspondence.

Member

Sep. 2023 – Present

Phi Kappa Sigma Stone, Seattle, WA

- Organized 5+ philanthropy events, raising \$6,000+ for Leukemia & Lymphoma Society.
- Facilitated networking events and leadership workshops, supporting members' professional growth.
- Built leadership, communication, and networking skills through active club involvement.

ADDITIONAL INFORMATION

- Skills: Excel, Tableau, Trello.
- Languages: English, Spanish.